RESOLUTION OF THE NAABIK'ÍYÁTI'COMMITTEE OF THE NAVJAO NATION COUNCIL

23RD Navajo Nation Council---First Year 2015

AN ACTION

RELATING TO HEALTH, EDUCATION AND HUMAN SERVICES AND NAABIK'ÍYÁTI'; SUPPORTING 52nd NEW MEXICO LEGISLATURE SENATE BILL 72, AND HOUSE BILLS 36, 24 RELATING TO LENDING BY ESTABLISHING A MAXIMUM LAWFUL RATE CAP OF INTEREST CHARGED FOR A LOAN AT THIRTY-SIX PERCENT PER YEAR

WHEREAS:

I. FINDINGS

- A. The Navajo Nation Council is the governing body of the Navajo Nation. 2 N.N.C. § 102 (A).
- B. All powers not delegated are reserved to the Navajo Nation Council. 2. N.N.C. § 102 (B).
- C. The Navajo Nation Council shall supervise all powers delegated. 2 N.N.C. § 102 (C).
- D. Navajo Nation Council has the authority to create laws, resolutions, and to make statements of policy pursuant to 2 N.N.C. § 164 (A).
- E. Statements of policy must be reviewed and approved by resolution by the appropriate standing committee(s) and the Navajo Nation Council. 2 N.N.C. § 164 (A).
- F. Statements of policy are written statements submitted to federal, state or local governments by a Navajo Nation official stating the official position of the Navajo Nation on proposed legislation or other action by that government. 2 N.N.C. § 100(W).
- G. The Navajo Nation established the Health, Education and Human Services Committee (HEHSC) as a Navajo Nation Council standing committee 2 N.N.C. § 400 (A), (2012).

- H. HEHSC is empowered to recommend statements of policy regarding social services. 2 N.N.C. §§ 401(B)(1); (B)(6)(a) (2012).
- I. The Navajo Nation established the Naabik'íyáti' Committee as a Navajo Nation Council standing committee and as such empowered Naabik'íyáti' Committee to recommend resolutions to the Navajo Nation Council. 2 N.N.C. §§ 700 (A), 701 (A)(3)(2012).
- J. Both the HEHSC and Naabik'íyáti' Committee have concern for the high rates of interest charged to the Navajo people for small loans off the reservation.
- K. Three House Bills introduced in the 52nd New Mexico Legislature speak to the concerns in J above as they proffer amendments to cap interest rates for small loans at thirtysix percent.
- L. New Mexico Senator William P. Soules introduced Senate Bill 72. EXHIBIT A.
- M. New Mexico Representative Gail Chasey introduced House Bill 36. EXHIBIT B.
- N. New Mexico Representative Patricia Roybal Caballero introduced House Bill 24. EXHIBIT C.
- O. The three bills aim to impose caps on loans like payday loans and void out contracts made that exceed the caps.
- P. High interest payday loans with no caps on the interest take advantage of innocent unaware consumers in financial straits who have no other options but to enter into agreements for the loans.
- Q. Unfortunately, New Mexico currently has lax laws when it pertains to payday loan interest rates according to the Albuquerque Journal. EXHIBIT D.
- R. These predatory loans affect our Navajo people who are taken advantaged of.

S. Based on the foregoing, it is in the best interest of the Navajo Nation to support the 52nd New Mexico Legislature Senate Bill 72 and House Bills 36, 24 relating to lending by establishing a maximum lawful rate cap of interest charged for a loan at thirty-six percent per year.

II. NOW, THEREFORE BE IT RESOLVED:

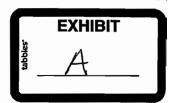
- A. The Navajo Nation hereby expresses its support for the 52nd New Mexico Legislature Senate Bill 72 and House Bills 36, 24 relating to lending by establishing a maximum lawful rate cap of interest charged for a loan at thirty-six percent per year.
- B. The Navajo Nation hereby authorizes the President of the Navajo Nation, the Speaker of the Navajo Nation Council, and their designees, to advocate for the support of the 52nd New Mexico Legislature Senate Bill 72 and House Bills 36, 24 relating to lending by establishing a maximum lawful rate cap of interest charged for a loan at thirty-six percent per year.
- C. The Navajo Nation hereby urges the New Mexico Legislature to address the concern of the Navajo Nation of New Mexico lending institutions taking and keeping personal documentation from Navajo people who apply for personal loans.

CERTIFICATION

I hereby certify that the foregoing resolution was duly considered by the Naabik'íyáti' Committee of the 23rd Navajo Nation Council at a duly called meeting in Window Rock, Navajo Nation (Arizona), at which a quorum was present and that the same was passed by a vote of 18 in favor, 1 oppose, 0 Abstain this 19th Day of February, 2015.

Honorable LoRenzo C. Bates, Chairperson Naabik'íyáti' Committee

Motion: Honorable Tuchoney Slim, Jr. Second: Honorable Jonathan Perry



SENATE BILL 72

52ND LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2015

INTRODUCED BY

William P. Soules

AN ACT

RELATING TO LENDING; ENACTING NEW SECTIONS OF THE NEW MEXICO
BANK INSTALLMENT LOAN ACT OF 1959 AND THE NEW MEXICO SMALL LOAN
ACT OF 1955; IMPOSING A CAP ON INTEREST RATES; VOIDING
CONTRACTS THAT EXCEED THE INTEREST RATE CAP; REPEALING A
SECTION OF THE NEW MEXICO SMALL LOAN ACT OF 1955.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

SECTION 1. Section 56-8-9 NMSA 1978 (being Laws 1957, Chapter 209, Section 1, as amended) is amended to read:

"56-8-9. EXCESSIVE CHARGES PROHIBITED--APPLICABILITY OF MAXIMUM RATES--DEFINITION.--

A. Unless otherwise provided by law, no person, corporation or association, directly or indirectly, shall take, reserve, receive or charge any interest, discount or other advantage for the loan of money or credit or the forbearance or .198183.2

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postponement of the right to receive money or credit except at the rates permitted in Sections 56-8-1 through 56-8-21 NMSA 1978.

- B. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per <u>year.</u>
- C. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- D. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- E. The limitation on interest for the extension of credit shall not apply to any federally insured depository <u>institution or government-issued bonds.</u>
- F. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the <u>United States prime lending rate.</u>
- [B.] G. No provision of law prescribing maximum rates of interest that may be charged in any transaction shall .198183.2

apply to a transaction in which a corporation is a debtor, regardless of the purpose for which the corporation was formed and regardless of the fact that an individual is codebtor, endorser, guarantor, surety or accommodation party. No corporation or its codebtor, endorser, guarantor, surety or accommodation party shall have a cause of action or affirmatively plead, counterclaim, set off or set up the defense of usury in any action to recover damages or enforce a remedy on any obligation executed by the corporation, and no civil or criminal penalty [which] that would otherwise be applicable except as provided in Sections 30-43-1 through 30-43-5 NMSA 1978 shall apply on any obligation executed by the corporation.

[C. A lender may, in the case of business or commercial loans for business or commercial purposes in the amount of five hundred thousand dollars (\$500,000) or more, take, receive, reserve or charge on any loan or discount made, or upon any note, bill of exchange or other evidence of debt, interest at a rate agreed to by the parties even if the rate exceeds the rate set forth in Section 56-8-11 NMSA 1978.

D.] H. In addition to the maximum interest or discount [which] that a lender is permitted to charge by law, the lender may charge, take, reserve or receive a premium or points in an amount up to but not exceeding three percent of the face amount of the loan on interim construction loans;

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provided that the total amount does not exceed the maximum lawful rate of interest as provided in Subsections B through F of this section. The lender may charge and require the borrower to pay the premium upon execution of the loan agreement, whether the proceeds are delivered to the borrower immediately or whether there are to be obligatory or permissive future advances. The lender shall not be required to refund this charge in the event of prepayment of the obligation. the purposes of this section, [an] "interim construction loan" means a loan secured by a first mortgage and used by the borrower primarily for financing the construction of buildings, structures or improvements on or to the real property on which the first mortgage has been taken.

[E.] I. A lender may charge, take, reserve or receive points or a premium on any loan secured by real property, provided the points or premium together with the interest or discount charged, taken, reserved or received do not exceed the maximum interest, [or discount permitted by law. The lender shall not be required to refund this charge in the event of prepayment even if the prepayment would result in a higher charge to the borrower than permitted by law | as provided in Subsections B through F of this section."

SECTION 2. Section 56-8-13 NMSA 1978 (being Laws 1957, Chapter 209, Section 4) is amended to read:

"56-8-13. PENALTIES AND FORFEITURES.--

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| \underline{A} . The taking, receiving, reserving or charging of |
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| a rate of interest greater than allowed by [this act] Section |
| 56-8-9 NMSA 1978, when knowingly done, shall be deemed a |
| forfeiture of the entire amount of such interest which the |
| note, bill or other evidence of debt carries with it or which |
| has been agreed to be paid thereon. In case the greater rate |
| of interest has been paid, the person by whom it has been paid |
| or [his] the person's legal representatives may recover [back] |
| by civil action twice the amount of the interest thus paid from |
| the person, corporation or association taking or receiving the |
| same; provided that such action is commenced within two $[\frac{(2)}{2}]$ |
| years from the time the usurious transaction occurred. |

B. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest."

SECTION 3. Section 58-7-1 NMSA 1978 (being Laws 1959, Chapter 327, Section 1) is amended to read:

"58-7-1. SHORT TITLE.--[This act shall be known] Chapter

58, Article 7 NMSA 1978 may be cited as the "New Mexico Bank

Installment Loan Act of 1959"."

SECTION 4. A new section of the New Mexico Bank Installment Loan Act of 1959 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES--EXCEPTIONS.--

A. Except as provided for in this section, the .198183.2

maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.

- B. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- C. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- D. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- E. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 5. A new section of the New Mexico Small Loan Act of 1955 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES -- EXCEPTIONS .--

A. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per .198183.2

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- B. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- C. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- D. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- E. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."

SECTION 6. REPEAL.--Section 58-15-33 NMSA 1978 (being Laws 2007, Chapter 86, Section 15) is repealed.

SECTION 7. EFFECTIVE DATE. -- The effective date of the provisions of this act is July 1, 2015.

- 7 -

Fiscal impact reports (FIRs) are prepared by the Legislative Finance Committee (LFC) for standing finance committees of the NM Legislature. The LFC does not assume responsibility for the accuracy of these reports if they are used for other purposes.

Current and previously issued FIRs are available on the NM Legislative Website (www.nmlegis.gov) and may also be obtained from the LFC in Suite 101 of the State Capitol Building North.

FISCAL IMPACT REPORT

| SPONSOR | Soules | ORIGINAL DATE LAST UPDATED | 1/25/15 HB | |
|------------|-----------------------|----------------------------|----------------------|--------|
| SHORT TITI | LE Loan Interest Rate | Caps | SB | 72 |
| | | | ANALYST | Elkins |

REVENUE (dollars in thousands)

| Estimated Revenue | | | Recurring | Fund |
|-------------------|------------------|------------------|--------------------|--------------|
| FY15 | FY16 | FY17 | or Nonrecurring | Affected |
| | (\$70.0-\$210.0) | (\$70.0-\$210.0) | Recurring | General Fund |

(Parenthesis () Indicate Revenue Decreases)

ESTIMATED ADDITIONAL OPERATING BUDGET IMPACT (dollars in thousands)

| | FY15 | FY16 | FY17 | 3 Year Total Cost | Recurring or Nonrecurring | Fund Affected |
|-------|------|------|------|----------------------|---------------------------|------------------|
| Total | | TBD | TBD | | Recurring | General Fund |

(Parenthesis () Indicate Expenditure Decreases)

Duplicates HB24 Relates to HB36

SOURCES OF INFORMATION

LFC Files

Responses Received From
Regulation and Licensing Department (RLD)
Public Regulation Commission (PRC)
New Mexico Municipal League

SUMMARY

Synopsis of Bill

This bill amends the Bank Installment Loan Act and the Small Loan Act, imposes a cap on interest rates of thirty-six percent, voids contracts that exceed the interest rate cap, and repeals section 58-15-33 NMSA 1978 which states the permitted charges for payday loans.

Senate Bill 72 - Page 2

FISCAL IMPLICATIONS

According to RLD, this bill would reduce the number of small loan licensees. There would be a reduction in license revenue of \$700 for every small loan licensee that does not renew their license. For every one hundred licensees that do not renew, the division would see a revenue reduction of \$70 thousand.

This bill would also have an impact on RLD's operating budget. RLD would recognize cost savings by having fewer licensees to inspect and by no longer have to maintain the payday loan database.

SIGNIFICANT ISSUES

RLD offers the following commentary:

Page 2, lines 8 through 11, contradicts the Home Loan Protection Act (HLPA) section 58-21A-3(M)(1)(d)(1-14), NMSA 1978 with regards to the inclusion of charges or fees incident to the extension of credit. The HLPA excludes from points and fees, specific fees that are bona fide and reasonable and paid to a person other than the creditor or an affiliate of the creditor.

Page 7, lines 18 and 19 repeal section 58-15-33, NMSA 1978, which states all the administrative fees allowed on payday loan products, effectively eliminating those products. However the bill leaves intact the remaining provisions of the Small Loan Act section 58-15-32, NMSA 1978, and sections 58-15-33 to 58-15-38, which are specific to payday loan products.

According to the New Mexico Municipal League, a poll conducted by the Public Policy Polling in January, 2014 shows that 86 percent of New Mexicans support interest rate caps of 36 percent or less.

CE/aml



HOUSE BILL 36

52ND LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2015

INTRODUCED BY

Gail Chasey

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FOR THE COURTS, CORRECTIONS AND JUSTICE COMMITTEE

AN ACT

RELATING TO LENDING; ENACTING NEW SECTIONS OF THE NEW MEXICO
BANK INSTALLMENT LOAN ACT OF 1959 AND THE NEW MEXICO SMALL LOAN
ACT OF 1955; IMPOSING A CAP ON INTEREST RATES; REPEALING A
SECTION OF THE NEW MEXICO SMALL LOAN ACT OF 1955.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

SECTION 1. Section 58-7-1 NMSA 1978 (being Laws 1959, Chapter 327, Section 1) is amended to read:

"58-7-1. SHORT TITLE.--[This act shall be known] Chapter

58, Article 7 NMSA 1978 may be cited as the "New Mexico Bank

Installment Loan Act of 1959"."

SECTION 2. A new section of the New Mexico Bank
Installment Loan Act of 1959 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES--EXCEPTIONS.--

A. Except as provided for in this section, the

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maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.

- B. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- C. Any contract for the extension of credit entered into after January 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- D. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- E. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 3. A new section of the New Mexico Small Loan Act of 1955 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES--EXCEPTIONS.--

A. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per .198046.1

year.

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- The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- Any contract for the extension of credit entered into after January 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- D. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 4. REPEAL.--Section 58-15-33 NMSA 1978 (being Laws 2007, Chapter 86, Section 15) is repealed.
- SECTION 5. EFFECTIVE DATE. -- The effective date of the provisions of this act is July 1, 2015.

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FISCAL IMPACT REPORT

| SPONSOR Cha | asey | ORIGINAL DATE LAST UPDATED | 1/25/15 | нв | 36 | |
|-------------|--------------------|-------------------------------|---------|-----|--------|--|
| SHORT TITLE | Loan Interest Rate | Caps | | SB | | |
| | | | ANAL | YST | Elkins | |

REVENUE (dollars in thousands)

| | Estimated Revenue | | Recurring | Fund |
|------|-------------------|--------------|--------------------|--------------|
| FY15 | FY16 | FY17 | or Nonrecurring | Affected |
| | (\$70-\$210) | (\$70-\$210) | Recurring | General Fund |

(Parenthesis () Indicate Revenue Decreases)

ESTIMATED ADDITIONAL OPERATING BUDGET IMPACT (dollars in thousands)

| | FY15 | FY16 | FY17 | 3 Year Total Cost | Recurring or Nonrecurring | Fund Affected |
|-------|------|------|------|----------------------|------------------------------|------------------|
| Total | | TBD | TBD | | Recurring | General Fund |

(Parenthesis () Indicate Expenditure Decreases)

Relates to HB24 Relates to SB72

SOURCES OF INFORMATION

LFC Files

Responses Received From
Regulation and Licensing Department (RLD)
Public Regulation Commission (PRC)
New Mexico Municipal League (NMML)

SUMMARY

Synopsis of Bill

This bill amends the Bank Installment Loan Act and the Small Loan Act, imposes a cap on interest rates of thirty-six percent, voids contracts that exceed the interest rate cap, and repeals section 58-15-33 NMSA 1978 which states the permited charges for payday loans.

House Bill 36 - Page 2

FISCAL IMPLICATIONS

According to RLD, this bill would reduce the number of small loan licensees. There would be a reduction in license revenue of \$700 for every small loan licensee that does not renew their license. For every one hundred licensees that do not renew, the division would see a revenue reduction of \$70 thousand.

This bill would also have an impact on RLD's operating budget. RLD would recognize cost savings by having fewer licensees to inspect and by no longer have to maintain the payday loan database.

SIGNIFICANT ISSUES

RLD offers the following commentary:

Page 2, lines 8 through 11, contradicts the Home Loan Protection Act (HLPA) section 58-21A-3(M)(1)(d)(1-14), NMSA 1978 with regards to the inclusion of charges or fees incident to the extension of credit. The HLPA excludes from points and fees, specific fees that are bona fide and reasonable and paid to a person other than the creditor or an affiliate of the creditor.

Page 7, lines 18 and 19 repeal section 58-15-33, NMSA 1978, which states all the administrative fees allowed on payday loan products, effectively eliminating those products. However the bill leaves intact the remaining provisions of the Small Loan Act section 58-15-32, NMSA 1978, and sections 58-15-33 to 58-15-38, which are specific to payday loan products.

According to the New Mexico Municipal League, a poll conducted by the Public Policy Polling in January, 2014 shows that 86 percent of New Mexicans support interest rate caps of 36 percent or less.

CE/je



HOUSE BILL 24

52ND LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2015

INTRODUCED BY

Patricia Roybal Caballero

AN ACT

RELATING TO LENDING; ENACTING NEW SECTIONS OF THE NEW MEXICO
BANK INSTALLMENT LOAN ACT OF 1959 AND THE NEW MEXICO SMALL LOAN
ACT OF 1955; IMPOSING A CAP ON INTEREST RATES; VOIDING
CONTRACTS THAT EXCEED THE INTEREST RATE CAP; REPEALING A
SECTION OF THE NEW MEXICO SMALL LOAN ACT OF 1955.

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SECTION 1. Section 56-8-9 NMSA 1978 (being Laws 1957, Chapter 209, Section 1, as amended) is amended to read:

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A. Unless otherwise provided by law, no person, corporation or association, directly or indirectly, shall take, reserve, receive or charge any interest, discount or other advantage for the loan of money or credit or the forbearance or .197900.2

| postponement of the | right to receive money or credit except at |
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| the rates permitted | in Sections 56-8-1 through 56-8-21 NMSA |
| 1978. | |

- B. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.
- C. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- D. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- E. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- F. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate.
- [B.] G. No provision of law prescribing maximum rates of interest that may be charged in any transaction shall .197900.2

apply to a transaction in which a corporation is a debtor, regardless of the purpose for which the corporation was formed and regardless of the fact that an individual is codebtor, endorser, guarantor, surety or accommodation party. No corporation or its codebtor, endorser, guarantor, surety or accommodation party shall have a cause of action or affirmatively plead, counterclaim, set off or set up the defense of usury in any action to recover damages or enforce a remedy on any obligation executed by the corporation, and no civil or criminal penalty [which] that would otherwise be applicable except as provided in Sections 30-43-1 through 30-43-5 NMSA 1978 shall apply on any obligation executed by the corporation.

[C. A lender may, in the case of business or commercial loans for business or commercial purposes in the amount of five hundred thousand dollars (\$500,000) or more, take, receive, reserve or charge on any loan or discount made, or upon any note, bill of exchange or other evidence of debt, interest at a rate agreed to by the parties even if the rate exceeds the rate set forth in Section 56-8-11 NMSA 1978.

H. In addition to the maximum interest or discount [which] that a lender is permitted to charge by law, the lender may charge, take, reserve or receive a premium or points in an amount up to but not exceeding three percent of the face amount of the loan on interim construction loans;

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| underscored material | [bracketed material] |

| provided that the total amount does not exceed the maximum |
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| lawful rate of interest as provided in Subsections B through F |
| of this section. The lender may charge and require the |
| borrower to pay the premium upon execution of the loan |
| agreement, whether the proceeds are delivered to the borrower |
| immediately or whether there are to be obligatory or permissive |
| future advances. The lender shall not be required to refund |
| this charge in the event of prepayment of the obligation. For |
| the purposes of this section, [an] "interim construction loan" |
| means a loan secured by a first mortgage and used by the |
| borrower primarily for financing the construction of buildings, |
| structures or improvements on or to the real property on which |
| the first mortgage has been taken. |

[E.] I. A lender may charge, take, reserve or receive points or a premium on any loan secured by real property, provided the points or premium together with the interest or discount charged, taken, reserved or received do not exceed the maximum interest, [or discount permitted by law. The lender shall not be required to refund this charge in the event of prepayment even if the prepayment would result in a higher charge to the borrower than permitted by law] as provided in Subsections B through F of this section."

SECTION 2. Section 56-8-13 NMSA 1978 (being Laws 1957, Chapter 209, Section 4) is amended to read:

"56-8-13. PENALTIES AND FORFEITURES.--

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| 1 | \underline{A} . The taking, receiving, reserving or charging of |
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| 2 | a rate of interest greater than allowed by [this act] Section |
| 3 | 56-8-9 NMSA 1978, when knowingly done, shall be deemed a |
| 4 | forfeiture of the entire amount of such interest which the |
| 5 | note, bill or other evidence of debt carries with it or which |
| 6 | has been agreed to be paid thereon. In case the greater rate |
| 7 | of interest has been paid, the person by whom it has been paid |
| 8 | or [his] the person's legal representatives may recover [back] |
| 9 | by civil action twice the amount of the interest thus paid from |
| .0 | the person, corporation or association taking or receiving the |
| 1 | same; provided that such action is commenced within two $[\frac{(2)}{2}]$ |
| .2 | years from the time the usurious transaction occurred. |
| .3 | B. Any contract for the extension of credit entered |
| 4 | into after July 1, 2015 having a rate of interest in excess of |

<u>tered</u> s of the maximum lawful rate shall be void as to principal and interest."

from

SECTION 3. Section 58-7-1 NMSA 1978 (being Laws 1959, Chapter 327, Section 1) is amended to read:

"58-7-1. SHORT TITLE.--[This act shall be known] Chapter 58, Article 7 NMSA 1978 may be cited as the "New Mexico Bank Installment Loan Act of 1959"."

SECTION 4. A new section of the New Mexico Bank Installment Loan Act of 1959 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES--EXCEPTIONS.--

Except as provided for in this section, the .197900.2

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maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.

- The calculation of interest shall include any В. periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- C. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 5. A new section of the New Mexico Small Loan Act of 1955 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES--EXCEPTIONS.--

A. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per .197900.2

year.

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- Ε. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 6. REPEAL. -- Section 58-15-33 NMSA 1978 (being Laws 2007, Chapter 86, Section 15) is repealed.
- SECTION 7. EFFECTIVE DATE. -- The effective date of the provisions of this act is July 1, 2015.

- 7 -

.197900.2

Fiscal impact reports (FIRs) are prepared by the Legislative Finance Committee (LFC) for standing finance committees of the NM Legislature. The LFC does not assume responsibility for the accuracy of these reports if they are used for other purposes.

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FISCAL IMPACT REPORT

| SPONSOR | Roybal Caballero | ORIGINAL DATE LAST UPDATED | 1/25/15 HB | 24 |
|------------|-----------------------|----------------------------|---------------|--------|
| SHORT TITI | LE Loan Interest Rate | e Caps | SB | · |
| | | | ANALYST | Elkins |

REVENUE (dollars in thousands)

| | Estimated Revenue | | | Fund | |
|-----------|-------------------|------------------|--------------------|--------------|--|
| FY15 FY16 | | FY17 | or Nonrecurring | Affected | |
| | (\$70.0-\$210.0) | (\$70.0-\$210.0) | Recurring | General Fund | |

(Parenthesis () Indicate Revenue Decreases)

ESTIMATED ADDITIONAL OPERATING BUDGET IMPACT (dollars in thousands)

| | FY15 | FY16 | FY17 | 3 Year Total Cost | Recurring or Nonrecurring | Fund Affected |
|-------|------|------|------|----------------------|---------------------------|------------------|
| Total | | TBD | TBD | | Recurring | General Fund |

(Parenthesis () Indicate Expenditure Decreases)

Duplicates SB72 Relates to HB36

SOURCES OF INFORMATION

LFC Files

Responses Received From
Regulation and Licensing Department (RLD)
Public Regulation Commission (PRC)
New Mexico Municipal League (NMML)

SUMMARY

Synopsis of Bill

This bill amends the Bank Installment Loan Act and the Small Loan Act, imposes a cap on interest rates of thirty-six percent, voids contracts that exceed the interest rate cap, and repeals section 58-15-33 NMSA 1978 which states the permitted charges for payday loans.

House Bill 24 - Page 2

FISCAL IMPLICATIONS

According to RLD, this bill would reduce the number of small loan licensees. There would be a reduction in license revenue of \$700 for every small loan licensee that does not renew their license. For every one hundred licensees that do not renew, the division would see a revenue reduction of \$70 thousand.

This bill would also have an impact on RLD's operating budget. RLD would recognize cost savings by having fewer licensees to inspect and no longer having to maintain the payday loan database.

SIGNIFICANT ISSUES

RLD offers the following commentary:

Page 2, lines 8 through 11, contradicts the Home Loan Protection Act (HLPA) section 58-21A-3(M)(1)(d)(1-14), NMSA 1978 with regards to the inclusion of charges or fees incident to the extension of credit. The HLPA excludes from points and fees, specific fees that are bona fide and reasonable and paid to a person other than the creditor or an affiliate of the creditor.

Page 7, lines 18 and 19 repeal section 58-15-33, NMSA 1978, which states all the administrative fees allowed on payday loan products, effectively eliminating those products. However the bill leaves intact the remaining provisions of the Small Loan Act section 58-15-32, NMSA 1978, and sections 58-15-33 to 58-15-38, which are specific to payday loan products.

According to the New Mexico Municipal League, a poll conducted by the Public Policy Polling in January, 2014 shows that 86 percent of New Mexicans support interest rate caps of 36 percent or less.

CE/aml



New Mexico urged to limit 'payday' loan rates

- A1
- ABQnews Seeker
- Education
- New Mexico News
- News

By Mike Bush / Journal Staff Writer PUBLISHED: Friday, November 28, 2014 at 12:05 am



MARTIN: Encouraged by some developments

One of the worst things a person without the financial wherewithal to repay a loan can do is take out a so-called "payday" or "storefront" loan to buy Christmas gifts.

But, with the holidays here, and because it is so easy to get such loans, that's exactly what many low-income people are likely to do. Predatory lenders encourage the practice.

That's the message University of New Mexico law professor Nathalie Martin hopes to get out to would-be borrowers. She would also like to see interest rates capped statewide at 36 percent.

"I think it's getting a little more likely that the state Legislature will act," she said.

Martin – and others – are encouraged by a number of developments:

- In 2007, with broad bipartisan support, President Bush signed the Military Lending Act, placing a 36 percent limit on interest rates on loans to armed forces personnel. In September, with lenders seeking to circumvent the MLA, the Defense Department proposed new and stronger regulations to shore up the law.
- The cities of Albuquerque, Santa Fe, Alamogordo and Las Cruces, and Doña Ana County and the New Mexico Municipal League and Association of Counties – have adopted resolutions supporting a 36 percent annual percentage rate cap.
- Eighteen states have imposed interest rate limits of 36 percent or lower, most of them in recent years.

In Georgia, it is now a crime to charge exorbitant interest on loans to people without the means to pay them back.

In 2007, New Mexico enacted a law capping interest rates on "payday" loans at 400 percent. Many of the lenders quickly changed the loan descriptions from "payday" to "installment," "title" or "signature" to get around the law.

But this past summer, the New Mexico Supreme Court, citing studies by Martin, held that "signature" loans issued by B&B Investment Group were "unconscionable." B&B's interest rates were 1,000 percent or higher.

High-interest lenders argue that they provide a much-needed source of funds for people who would not ordinarily qualify for loans, even those who are truly in need. One lender, Cash Store, in an ad typical for the industry promises borrowers that they can get "cash in hand in as little as 20 minutes during our regular business hours — no waiting overnight for the money you need" and boasts a loan approval rate of over 90 percent. It also offers "competitive terms and NO credit required. Be treated with respect by friendly store associates. Installment loans are a fast, easy way to get up to \$2,500."

Pushing a cap

Martin teaches commercial and consumer law. She also works in the law school's "live clinic," where she first came into contact with those she calls "real-life clients," people who had fallen into the trap of payday loans.

"I would never have thought in my wildest dreams that this was legal, interest rates of 500 percent, 1,000 percent or even higher," she said.

Martin is not alone in fighting sky-high interest rates and supporting a 36 percent cap.

Assistant Attorney General Karen Meyers of the Consumer Protection Division noted that it wasn't simply interest rates that the Supreme Court unanimously objected to as procedurally unconscionable in New Mexico v. B&B Investment Group.

The court also addressed the way the loans were marketed and the fact that B&B "aggressively pursued borrowers to get them to increase the principal of their loans," all of which constitutes a violation of law.

In another lawsuit from 2012, New Mexico v. FastBucks, the judge found the loans to be "Unfair or deceptive trade practices and unconscionable trade practices (which) are unlawful."

Long legal road

Both the B&B and Fastbucks cases were filed in 2009 and ultimately went to trial. The time period indicates the commitment of the Attorney General's Office and how long it takes a case to wend its way through the legal system.

Each of the cases dealt with one business entity, although they often do business under several names. B&B, for example, an Illinois company, operated as Cash Loans Now and American Cash Loans.

According to the president of B&B, James Bartlett, the company came to New Mexico to do business because "there was no usury cap" here.

Early this year, a survey by Public Policy Polling found that 86 percent of New Mexicans support capping interest at an annual rate of 36 percent. Many people think that is too high.

Meyers said predatory lending profits depend on repeat loans. Analysts estimate that the business only becomes profitable when customers have rolled over their loans four or five times.

'Really heartbreaking'

"We have interviewed a lot of consumers," she said. "It's really heartbreaking."

Steve Fischman, a former state senator and chairman of the New Mexico Fair Lending Coalition, said three-fourths of short-term borrowers in the state roll over loans into new loans, which is precisely what predatory lenders want.

"New Mexico is one of the worst states when it comes to such loans, because we have the weakest law," he said.

The coalition is working with lawmakers to draft a bill that would impose the 36 percent cap. It is likely to come up in the next session. But the chances of passage, despite popular sentiment, are unknown.

The Legislature has failed to act in the past, Fischman said, largely because of the many paid lobbyists – including former lawmakers – working for the lenders. He described the Roundhouse back-slapping as "bipartisan corruption."

The National Institute on Money in State Politics, a nonpartisan national archive of such donations, reports that, thus far this year, payday lenders have made 122 contributions totalling \$97,630 to state lawmakers.

Opponents of storefront loans say one way some lenders entice the poor into taking out loans is to cajole them with smiles and misinformation. Loan offices – often in lower-income neighborhoods – often become places for people to hang out and socialize. Agents behind the loan office desks pass themselves off as friends.

But, Fischman said, "A lot of people thought Bernie Madoff was their friend."

Creating crises

The Pew Charitable Trust and the Center for Responsible Lending, acting independently, reported last year that the cost of the loans turn temporary financial shortfalls into long-term crises. After rolling their initial loans over, perhaps more than once, borrowers find that they're paying up to 40 percent of their paychecks to repay the loans.

Prosperity Works, an Albuquerque-based nonprofit striving to improve financial circumstances for lower-income New Mexicans, is a strong supporter of the effort to cap loans.

President and CEO Ona Porter said one drawback of the short-term, high-interest loans is the effect they often have on individuals' credit ratings. "And credit scores are now used as a primary screen for employment," she said.

The loans do little, if anything, to boost the state's economy. A 2013 study by the Center for Community Economic Development found that, for every dollar spent on storefront loan fees, 24 cents is subtracted from economic activity.

UNM's Martin has conducted five studies related to high-cost lending practices. She firmly believes that low-income people are better off if they don't take out unlimited numbers of high-cost loans and that such forms of credit cause more harm than good.

"They are neither safe nor affordable," she said.

LEGISLATIVE SUMMARY SHEET Tracking No. 0033-15

DATE: January 26, 2015

TITLE OF RESOLUTION: AN ACTION

RELATING TO HEALTH, EDUCATION AND HUMAN SERVICES; NAABIK'ÍYÁTI'; SUPPORTING 52nd NEW MEXICO LEGISLATURE SENATE BILL 72, AND HOUSE BILLS 36, 24 RELATING TO LENDING BY ESTABLISHING A MAXIMUM LAWFUL RATE CAP OF INTEREST CHARGED FOR A LOAN AT THIRTY-SIX PERCENT PER YEAR

PURPOSE: This resolution if approved, will allow the Navajo Nation Council to support New Mexico proposed legislation aimed at capping interest rates that predatory payday loan centers can charge to 36 percent per year and voiding out contracts for loans that do not have the 36% cap which protects Navajo consumers.

This written summary does not address recommended amendments as may be provided by the standing committee. The Office of Legislative Counsel requests each committee member to review the proposed legislation in detail.

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THENCE

Naa'bik'íyáti' Committee

PROPOSED NAVAJO NATION COUNCIL RESOLUTION

23RD NAVAJO NATION COUNCIL -- First Year, 2015

INTRODUCED BY

(Prime Sponsor)

TRACKING NO.0033-15

AN ACTION

RELATING TO HEALTH, EDUCATION AND HUMAN SERVICES;

NAABIK'ÍYÁTI'; SUPPORTING 52nd NEW MEXICO LEGISLATURE SENATE

BILL 72, AND HOUSE BILLS 36, 24 RELATING TO LENDING BY

ESTABLISHING A MAXIMUM LAWFUL RATE CAP OF INTEREST CHARGED

FOR A LOAN AT THIRTY-SIX PERCENT PER YEAR

WHEREAS:

I. FINDINGS

- A. The Navajo Nation Council is the governing body of the Navajo Nation. 2 N.N.C. §102 (A).
- B. All powers not delegated are reserved to the Navajo Nation Council. 2. N.N.C. §102 (B).
- C. The Navajo Nation Council shall supervise all powers delegated. 2 N.N.C. §102 (C).
- D. Navajo Nation Council has the authority to create laws, resolutions, and to make statements of policy pursuant to 2 N.N.C. §164 (A).
- E. Statements of policy must be reviewed and approved by resolution by the appropriate standing committee(s) and the Navajo Nation Council. 2 N.N.C. § 164 (A).

| F. | Statements of policy are written statements submitted to federal, state or local |
|----|--|
| | governments by a Navajo Nation official stating the official position of the |
| | Navajo Nation on proposed legislation or other action by that government. 2 |
| | N.N.C. § 100(W). |

- G. The Navajo Nation established the Health, Education and Human Services Committee (HEHS) as a Navajo Nation Council standing committee 2 N.N.C. §400 (A), (2012).
- H. HEHS is empowered to recommend statements of policy regarding social services. 2 N.N.C. §§ 401(B)(1); (B)(6)(a) (2012).
- I. The Navajo Nation established the Naabik'íyáti' Committee as a Navajo Nation Council standing committee and as such empowered Naabik'íyáti' Committee to recommend resolutions to the Navajo Nation Council. 2 N.N.C. §§ 700 (A), 701 (A)(3) (2012).
- J. Both the HEHS and Naabik'íyáti' Committee have concern for the high rates of interest charged to the Navajo people for small loans off the reservation.
- K. Three House Bills introduced in the 52nd New Mexico Legislature speak to the concerns in J above as they proffer amendments to cap interest rates for small loans at thirty-six percent.
- L. New Mexico Senator William P. Soules introduced Senate Bill 72. EXHIBITA.
- M. New Mexico Representative Gail Chasey introduced House Bill 36. EXHIBITB.
- N. New Mexico Representative Patricia Royball Caballero introduced House Bill 24. EXHIBIT C.
- O. The three bills aim to impose caps on loans like payday loans and void out contracts made that exceed the caps.
- P. High interest payday loans with no caps on the interest take advantage of innocent unaware consumers in financial straits who have no other options but to enter into agreements for the loans.

- Q. Unfortunately, New Mexico currently has lax laws when it pertains to payday loan interest rates according to the Albuquerque Journal. EXHIBIT D.
- R. These predatory loans affect our Navajo people who are taken advantaged of.
- S. Based on the foregoing, it is in the best interest of the Navajo Nation to support the 52nd New Mexico Legislature Senate Bill 72 and House Bills 36, 24 relating to lending by establishing a maximum lawful rate cap of interest charged for a loan at thirty-six percent per year.

II. NOW, THEREFORE BE IT RESOLVED:

- A. The Navajo Nation hereby expresses its support for the 52nd New Mexico

 Legislature Senate Bill 72 and House Bills 36, 24 relating to lending by

 establishing a maximum lawful rate cap of interest charged for a loan at thirtysix percent per year.
- B. The Navajo Nation hereby authorizes the President of the Navajo Nation, the Speaker of the Navajo Nation Council, and their designees, to advocate for the support of the 52nd New Mexico Legislature Senate Bill 72 and House Bills 36, 24 relating to lending by establishing a maximum lawful rate cap of interest charged for a loan at thirty-six percent per year.



SENATE BILL 72

52ND LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2015

INTRODUCED BY

William P. Soules

AN ACT

RELATING TO LENDING; ENACTING NEW SECTIONS OF THE NEW MEXICO
BANK INSTALLMENT LOAN ACT OF 1959 AND THE NEW MEXICO SMALL LOAN
ACT OF 1955; IMPOSING A CAP ON INTEREST RATES; VOIDING
CONTRACTS THAT EXCEED THE INTEREST RATE CAP; REPEALING A
SECTION OF THE NEW MEXICO SMALL LOAN ACT OF 1955.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

SECTION 1. Section 56-8-9 NMSA 1978 (being Laws 1957, Chapter 209, Section 1, as amended) is amended to read:

"56-8-9. EXCESSIVE CHARGES PROHIBITED--APPLICABILITY OF MAXIMUM RATES--DEFINITION.--

A. Unless otherwise provided by law, no person, corporation or association, directly or indirectly, shall take, reserve, receive or charge any interest, discount or other advantage for the loan of money or credit or the forbearance or .198183.2

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postponement of the right to receive money or credit except at the rates permitted in Sections 56-8-1 through 56-8-21 NMSA 1978.

- B. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.
- C. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- D. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- E. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- F. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate.
- [B.] G. No provision of law prescribing maximum rates of interest that may be charged in any transaction shall .198183.2

bracketed material] = delete

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apply to a transaction in which a corporation is a debtor, regardless of the purpose for which the corporation was formed and regardless of the fact that an individual is codebtor, endorser, guarantor, surety or accommodation party. corporation or its codebtor, endorser, guarantor, surety or accommodation party shall have a cause of action or affirmatively plead, counterclaim, set off or set up the defense of usury in any action to recover damages or enforce a remedy on any obligation executed by the corporation, and no civil or criminal penalty [which] that would otherwise be applicable except as provided in Sections 30-43-1 through 30-43-5 NMSA 1978 shall apply on any obligation executed by the corporation.

[C. A lender may, in the case of business or commercial loans for business or commercial purposes in the amount of five hundred thousand dollars (\$500,000) or more, take, receive, reserve or charge on any loan or discount made, or upon any note, bill of exchange or other evidence of debt, interest at a rate agreed to by the parties even if the rate exceeds the rate set forth in Section 56-8-11 NMSA 1978.

D.] H. In addition to the maximum interest or discount [which] that a lender is permitted to charge by law, the lender may charge, take, reserve or receive a premium or points in an amount up to but not exceeding three percent of the face amount of the loan on interim construction loans; .198183.2

provided that the total amount does not exceed the maximum lawful rate of interest as provided in Subsections B through F of this section. The lender may charge and require the borrower to pay the premium upon execution of the loan agreement, whether the proceeds are delivered to the borrower immediately or whether there are to be obligatory or permissive future advances. The lender shall not be required to refund this charge in the event of prepayment of the obligation. For the purposes of this section, [an] "interim construction loan" means a loan secured by a first mortgage and used by the borrower primarily for financing the construction of buildings, structures or improvements on or to the real property on which the first mortgage has been taken.

[E-] I. A lender may charge, take, reserve or receive points or a premium on any loan secured by real property, provided the points or premium together with the interest or discount charged, taken, reserved or received do not exceed the maximum interest, [or discount permitted by law. The lender shall not be required to refund this charge in the event of prepayment even if the prepayment would result in a higher charge to the borrower than permitted by law] as provided in Subsections B through F of this section."

SECTION 2. Section 56-8-13 NMSA 1978 (being Laws 1957, Chapter 209, Section 4) is amended to read:

"56-8-13. PENALTIES AND FORFEITURES.--

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| $\underline{A.}$ The taking, receiving, reserving or charging of |
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| a rate of interest greater than allowed by [this act] Section |
| 56-8-9 NMSA 1978, when knowingly done, shall be deemed a |
| forfeiture of the entire amount of such interest which the |
| note, bill or other evidence of debt carries with it or which |
| has been agreed to be paid thereon. In case the greater rate |
| of interest has been paid, the person by whom it has been paid |
| or [his] the person's legal representatives may recover [back] |
| by civil action twice the amount of the interest thus paid from |
| the person, corporation or association taking or receiving the |
| same; provided that such action is commenced within two $[\frac{(2)}{2}]$ |
| years from the time the usurious transaction occurred. |

B. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest."

SECTION 3. Section 58-7-1 NMSA 1978 (being Laws 1959, Chapter 327, Section 1) is amended to read:

"58-7-1. SHORT TITLE.--[This act shall be known] Chapter 58, Article 7 NMSA 1978 may be cited as the "New Mexico Bank Installment Loan Act of 1959"."

SECTION 4. A new section of the New Mexico Bank Installment Loan Act of 1959 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES--EXCEPTIONS.--

Except as provided for in this section, the .198183.2

maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.

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year.

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- SECTION 6. REPEAL. -- Section 58-15-33 NMSA 1978 (being Laws 2007, Chapter 86, Section 15) is repealed.
- SECTION 7. EFFECTIVE DATE. -- The effective date of the provisions of this act is July 1, 2015.

- 7 -

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FISCAL IMPACT REPORT

| SPONSOR | Soules | ORIGINAL DATE LAST UPDATED | 1/25/15 HB | |
|------------|-----------------------|-------------------------------|----------------------|--------|
| SHORT TITI | LE Loan Interest Rate | Caps | SB | 72 |
| | | | ANALYST | Elkins |

REVENUE (dollars in thousands)

| | Estimated Revenue | Recurring | Fund | |
|-----------|-------------------|------------------|--------------------|--------------|
| FY15 FY16 | | FY17 | or Nonrecurring | Affected |
| | (\$70.0-\$210.0) | (\$70.0-\$210.0) | Recurring | General Fund |

(Parenthesis () Indicate Revenue Decreases)

ESTIMATED ADDITIONAL OPERATING BUDGET IMPACT (dollars in thousands)

| | FY15 | FY16 | FY17 | 3 Year Total Cost | Recurring or Nonrecurring | Fund Affected |
|-------|------|------|------|----------------------|------------------------------|------------------|
| Total | | TBD | TBD | | Recurring | General Fund |

(Parenthesis () Indicate Expenditure Decreases)

Duplicates HB24 Relates to HB36

SOURCES OF INFORMATION

LFC Files

Responses Received From
Regulation and Licensing Department (RLD)
Public Regulation Commission (PRC)
New Mexico Municipal League

SUMMARY

Synopsis of Bill

This bill amends the Bank Installment Loan Act and the Small Loan Act, imposes a cap on interest rates of thirty-six percent, voids contracts that exceed the interest rate cap, and repeals section 58-15-33 NMSA 1978 which states the permitted charges for payday loans.

Senate Bill 72 – Page 2

FISCAL IMPLICATIONS

According to RLD, this bill would reduce the number of small loan licensees. There would be a reduction in license revenue of \$700 for every small loan licensee that does not renew their license. For every one hundred licensees that do not renew, the division would see a revenue reduction of \$70 thousand.

This bill would also have an impact on RLD's operating budget. RLD would recognize cost savings by having fewer licensees to inspect and by no longer have to maintain the payday loan database.

SIGNIFICANT ISSUES

RLD offers the following commentary:

Page 2, lines 8 through 11, contradicts the Home Loan Protection Act (HLPA) section 58-21A-3(M)(1)(d)(1-14), NMSA 1978 with regards to the inclusion of charges or fees incident to the extension of credit. The HLPA excludes from points and fees, specific fees that are bona fide and reasonable and paid to a person other than the creditor or an affiliate of the creditor.

Page 7, lines 18 and 19 repeal section 58-15-33, NMSA 1978, which states all the administrative fees allowed on payday loan products, effectively eliminating those products. However the bill leaves intact the remaining provisions of the Small Loan Act section 58-15-32, NMSA 1978, and sections 58-15-33 to 58-15-38, which are specific to payday loan products.

According to the New Mexico Municipal League, a poll conducted by the Public Policy Polling in January, 2014 shows that 86 percent of New Mexicans support interest rate caps of 36 percent or less.

CE/aml



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52ND LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2015

INTRODUCED BY

Gail Chasey

FOR THE COURTS, CORRECTIONS AND JUSTICE COMMITTEE

AN ACT

RELATING TO LENDING; ENACTING NEW SECTIONS OF THE NEW MEXICO
BANK INSTALLMENT LOAN ACT OF 1959 AND THE NEW MEXICO SMALL LOAN
ACT OF 1955; IMPOSING A CAP ON INTEREST RATES; REPEALING A
SECTION OF THE NEW MEXICO SMALL LOAN ACT OF 1955.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

SECTION 1. Section 58-7-1 NMSA 1978 (being Laws 1959, Chapter 327, Section 1) is amended to read:

"58-7-1. SHORT TITLE.--[This act shall be known] Chapter

58, Article 7 NMSA 1978 may be cited as the "New Mexico Bank

Installment Loan Act of 1959"."

SECTION 2. A new section of the New Mexico Bank Installment Loan Act of 1959 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES -- EXCEPTIONS .--

A. Except as provided for in this section, the .198046.1

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maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.

- B. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- C. Any contract for the extension of credit entered into after January 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- D. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- E. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 3. A new section of the New Mexico Small Loan Act of 1955 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES--EXCEPTIONS.--

A. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per .198046.1

year.

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- The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- Any contract for the extension of credit entered into after January 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- D. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- Ε. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 4. REPEAL. -- Section 58-15-33 NMSA 1978 (being Laws 2007, Chapter 86, Section 15) is repealed.
- SECTION 5. EFFECTIVE DATE .-- The effective date of the provisions of this act is July 1, 2015.

- 3 -

Fiscal impact reports (FIRs) are prepared by the Legislative Finance Committee (LFC) for standing finance committees of the NM Legislature. The LFC does not assume responsibility for the accuracy of these reports if they are used for other purposes.

Current and previously issued FIRs are available on the NM Legislative Website (www.nmlegis.gov) and may also be obtained from the LFC in Suite 101 of the State Capitol Building North.

FISCAL IMPACT REPORT

| SPONSOR | Chasey | ORIGINAL DATE LAST UPDATED | 1/25/15 HB | 36 |
|------------|--------------------|-------------------------------|----------------------|--------|
| SHORT TITI | Loan Interest Rate | Caps | SB | |
| | | | ANALYST | Elkins |

REVENUE (dollars in thousands)

| | | | | Fund |
|------|--------------|--------------|-------------------|--------------|
| FY15 | FY16 | FY17 | FY17 Nonrecurring | |
| | (\$70-\$210) | (\$70-\$210) | Recurring | General Fund |

(Parenthesis () Indicate Revenue Decreases)

ESTIMATED ADDITIONAL OPERATING BUDGET IMPACT (dollars in thousands)

| | FY15 | FY16 | FY17 | 3 Year Total Cost | Recurring or Nonrecurring | Fund Affected |
|-------|------|------|------|----------------------|---------------------------|------------------|
| Total | | TBD | TBD | | Recurring | General Fund |

(Parenthesis () Indicate Expenditure Decreases)

Relates to HB24 Relates to SB72

SOURCES OF INFORMATION

LFC Files

Responses Received From
Regulation and Licensing Department (RLD)
Public Regulation Commission (PRC)
New Mexico Municipal League (NMML)

SUMMARY

Synopsis of Bill

This bill amends the Bank Installment Loan Act and the Small Loan Act, imposes a cap on interest rates of thirty-six percent, voids contracts that exceed the interest rate cap, and repeals section 58-15-33 NMSA 1978 which states the permited charges for payday loans.

House Bill 36 - Page 2

FISCAL IMPLICATIONS

According to RLD, this bill would reduce the number of small loan licensees. There would be a reduction in license revenue of \$700 for every small loan licensee that does not renew their license. For every one hundred licensees that do not renew, the division would see a revenue reduction of \$70 thousand.

This bill would also have an impact on RLD's operating budget. RLD would recognize cost savings by having fewer licensees to inspect and by no longer have to maintain the payday loan database.

SIGNIFICANT ISSUES

RLD offers the following commentary:

Page 2, lines 8 through 11, contradicts the Home Loan Protection Act (HLPA) section 58-21A-3(M)(1)(d)(1-14), NMSA 1978 with regards to the inclusion of charges or fees incident to the extension of credit. The HLPA excludes from points and fees, specific fees that are bona fide and reasonable and paid to a person other than the creditor or an affiliate of the creditor.

Page 7, lines 18 and 19 repeal section 58-15-33, NMSA 1978, which states all the administrative fees allowed on payday loan products, effectively eliminating those products. However the bill leaves intact the remaining provisions of the Small Loan Act section 58-15-32, NMSA 1978, and sections 58-15-33 to 58-15-38, which are specific to payday loan products.

According to the New Mexico Municipal League, a poll conducted by the Public Policy Polling in January, 2014 shows that 86 percent of New Mexicans support interest rate caps of 36 percent or less.

CE/je



HOUSE BILL 24

52ND LEGISLATURE - STATE OF NEW MEXICO - FIRST SESSION, 2015

INTRODUCED BY

Patricia Roybal Caballero

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AN ACT

RELATING TO LENDING; ENACTING NEW SECTIONS OF THE NEW MEXICO
BANK INSTALLMENT LOAN ACT OF 1959 AND THE NEW MEXICO SMALL LOAN
ACT OF 1955; IMPOSING A CAP ON INTEREST RATES; VOIDING
CONTRACTS THAT EXCEED THE INTEREST RATE CAP; REPEALING A
SECTION OF THE NEW MEXICO SMALL LOAN ACT OF 1955.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF NEW MEXICO:

SECTION 1. Section 56-8-9 NMSA 1978 (being Laws 1957, Chapter 209, Section 1, as amended) is amended to read:

"56-8-9. EXCESSIVE CHARGES PROHIBITED--APPLICABILITY OF MAXIMUM RATES--DEFINITION.--

A. Unless otherwise provided by law, no person, corporation or association, directly or indirectly, shall take, reserve, receive or charge any interest, discount or other advantage for the loan of money or credit or the forbearance or .197900.2

postponement of the right to receive money or credit except at the rates permitted in Sections 56-8-1 through 56-8-21 NMSA 1978.

- B. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.
- C. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- D. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- E. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- F. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate.
- [B.] <u>G.</u> No provision of law prescribing maximum rates of interest that may be charged in any transaction shall .197900.2

apply to a transaction in which a corporation is a debtor, regardless of the purpose for which the corporation was formed and regardless of the fact that an individual is codebtor, endorser, guarantor, surety or accommodation party. No corporation or its codebtor, endorser, guarantor, surety or accommodation party shall have a cause of action or affirmatively plead, counterclaim, set off or set up the defense of usury in any action to recover damages or enforce a remedy on any obligation executed by the corporation, and no civil or criminal penalty [which] that would otherwise be applicable except as provided in Sections 30-43-1 through 30-43-5 NMSA 1978 shall apply on any obligation executed by the corporation.

[C. A lender may, in the case of business or commercial loans for business or commercial purposes in the amount of five hundred thousand dollars (\$500,000) or more, take, receive, reserve or charge on any loan or discount made, or upon any note, bill of exchange or other evidence of debt, interest at a rate agreed to by the parties even if the rate exceeds the rate set forth in Section 56-8-11 NMSA 1978.

D.] H. In addition to the maximum interest or discount [which] that a lender is permitted to charge by law, the lender may charge, take, reserve or receive a premium or points in an amount up to but not exceeding three percent of the face amount of the loan on interim construction loans; .197900.2

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| provided that the total amount does not exceed the maximum |
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| lawful rate of interest as provided in Subsections B through F |
| of this section. The lender may charge and require the |
| borrower to pay the premium upon execution of the loan |
| agreement, whether the proceeds are delivered to the borrower |
| immediately or whether there are to be obligatory or permissive |
| future advances. The lender shall not be required to refund |
| this charge in the event of prepayment of the obligation. For |
| the purposes of this section, [an] "interim construction loan" |
| means a loan secured by a first mortgage and used by the |
| borrower primarily for financing the construction of buildings, |
| structures or improvements on or to the real property on which |
| the first mortgage has been taken. |

 $[\frac{E_{\bullet}}{E_{\bullet}}]$ <u>I.</u> A lender may charge, take, reserve or receive points or a premium on any loan secured by real property, provided the points or premium together with the interest or discount charged, taken, reserved or received do not exceed the maximum interest, [or discount permitted by law. The lender shall not be required to refund this charge in the event of prepayment even if the prepayment would result in a higher charge to the borrower than permitted by law] as provided in Subsections B through F of this section."

SECTION 2. Section 56-8-13 NMSA 1978 (being Laws 1957, Chapter 209, Section 4) is amended to read:

"56-8-13. PENALTIES AND FORFEITURES.--

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| 2 | a rate of interest greater than allowed by [this act] Section |
|----|---|
| - | a rate of interest greater than afford by (this act) bection |
| 3 | 56-8-9 NMSA 1978, when knowingly done, shall be deemed a |
| 4 | forfeiture of the entire amount of such interest which the |
| 5 | note, bill or other evidence of debt carries with it or which |
| 6 | has been agreed to be paid thereon. In case the greater rate |
| 7 | of interest has been paid, the person by whom it has been paid |
| 8 | or [his] the person's legal representatives may recover [back] |
| 9 | by civil action twice the amount of the interest thus paid from |
| 10 | the person, corporation or association taking or receiving the |
| 11 | same; provided that such action is commenced within two $[\frac{(2)}{2}]$ |
| 12 | years from the time the usurious transaction occurred. |
| 13 | B. Any contract for the extension of credit entered |
| 14 | into after July 1, 2015 having a rate of interest in excess of |
| | |

t in excess of the maximum lawful rate shall be void as to principal and interest."

The taking, receiving, reserving or charging of

thus paid from

credit entered

SECTION 3. Section 58-7-1 NMSA 1978 (being Laws 1959, Chapter 327, Section 1) is amended to read:

"58**-7-1.** SHORT TITLE. -- [This act shall be known] Chapter 58, Article 7 NMSA 1978 may be cited as the "New Mexico Bank Installment Loan Act of 1959"."

SECTION 4. A new section of the New Mexico Bank Installment Loan Act of 1959 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES--EXCEPTIONS.--

Except as provided for in this section, the .197900.2

maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per year.

- B. The calculation of interest shall include any periodic or nonperiodic interest, any periodic or nonperiodic finance charge, any ancillary products or services and any other charges or fees incident to the extension of credit.
- C. Any contract for the extension of credit entered into after July 1, 2015 having a rate of interest in excess of the maximum lawful rate shall be void as to principal and interest.
- D. The limitation on interest for the extension of credit shall not apply to any federally insured depository institution or government-issued bonds.
- E. In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 5. A new section of the New Mexico Small Loan Act of 1955 is enacted to read:

"[NEW MATERIAL] MAXIMUM INTEREST RATES -- EXCEPTIONS .--

A. Except as provided for in this section, the maximum lawful rate of interest charged or received for the extension of credit shall not exceed thirty-six percent per .197900.2

year.

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- In the event the United States prime lending rate exceeds ten percent, the maximum lawful rate of interest charged or received may exceed thirty-six percent per year but shall not exceed thirty percentage points in excess of the United States prime lending rate."
- SECTION 6. REPEAL. -- Section 58-15-33 NMSA 1978 (being Laws 2007, Chapter 86, Section 15) is repealed.
- SECTION 7. EFFECTIVE DATE. -- The effective date of the provisions of this act is July 1, 2015.

- 7 **-**

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FISCAL IMPACT REPORT

| SPONSOR | Roybal Caballero | ORIGINAL DATE LAST UPDATED | 1/25/15 HB | 24 |
|------------|-----------------------|-------------------------------|----------------------|--------|
| SHORT TITI | LE Loan Interest Rate | Caps | SB | |
| | | | ANALYST | Elkins |

REVENUE (dollars in thousands)

| | Estimated Revenue | | Recurring | Fund |
|----------------|-------------------|------------------|--------------------|--------------|
| FY15 FY16 FY17 | | FY17 | or Nonrecurring | Affected |
| | (\$70.0-\$210.0) | (\$70.0-\$210.0) | Recurring | General Fund |

(Parenthesis () Indicate Revenue Decreases)

ESTIMATED ADDITIONAL OPERATING BUDGET IMPACT (dollars in thousands)

| | FY15 | FY16 | FY17 | 3 Year Total Cost | Recurring or Nonrecurring | Fund Affected |
|-------|------|------|------|----------------------|------------------------------|------------------|
| Total | | TBD | TBD | | Recurring | General Fund |

(Parenthesis () Indicate Expenditure Decreases)

Duplicates SB72 Relates to HB36

SOURCES OF INFORMATION

LFC Files

Responses Received From
Regulation and Licensing Department (RLD)
Public Regulation Commission (PRC)
New Mexico Municipal League (NMML)

SUMMARY

Synopsis of Bill

This bill amends the Bank Installment Loan Act and the Small Loan Act, imposes a cap on interest rates of thirty-six percent, voids contracts that exceed the interest rate cap, and repeals section 58-15-33 NMSA 1978 which states the permitted charges for payday loans.

House Bill 24 - Page 2

FISCAL IMPLICATIONS

According to RLD, this bill would reduce the number of small loan licensees. There would be a reduction in license revenue of \$700 for every small loan licensee that does not renew their license. For every one hundred licensees that do not renew, the division would see a revenue reduction of \$70 thousand.

This bill would also have an impact on RLD's operating budget. RLD would recognize cost savings by having fewer licensees to inspect and no longer having to maintain the payday loan database.

SIGNIFICANT ISSUES

RLD offers the following commentary:

Page 2, lines 8 through 11, contradicts the Home Loan Protection Act (HLPA) section 58-21A-3(M)(1)(d)(1-14), NMSA 1978 with regards to the inclusion of charges or fees incident to the extension of credit. The HLPA excludes from points and fees, specific fees that are bona fide and reasonable and paid to a person other than the creditor or an affiliate of the creditor.

Page 7, lines 18 and 19 repeal section 58-15-33, NMSA 1978, which states all the administrative fees allowed on payday loan products, effectively eliminating those products. However the bill leaves intact the remaining provisions of the Small Loan Act section 58-15-32, NMSA 1978, and sections 58-15-33 to 58-15-38, which are specific to payday loan products.

According to the New Mexico Municipal League, a poll conducted by the Public Policy Polling in January, 2014 shows that 86 percent of New Mexicans support interest rate caps of 36 percent or less.

CE/aml



New Mexico urged to limit 'payday' loan rates

- A1
- ABQnews Seeker
- Education
- New Mexico News
- News

By Mike Bush / Journal Staff Writer

PUBLISHED: Friday, November 28, 2014 at 12:05 am



MARTIN: Encouraged by some developments

One of the worst things a person without the financial wherewithal to repay a loan can do is take out a so-called "payday" or "storefront" loan to buy Christmas gifts.

But, with the holidays here, and because it is so easy to get such loans, that's exactly what many low-income people are likely to do. Predatory lenders encourage the practice.

That's the message University of New Mexico law professor Nathalie Martin hopes to get out to would-be borrowers. She would also like to see interest rates capped statewide at 36 percent.

"I think it's getting a little more likely that the state Legislature will act," she said.

Martin – and others – are encouraged by a number of developments:

- In 2007, with broad bipartisan support, President Bush signed the Military Lending Act, placing a 36 percent limit on interest rates on loans to armed forces personnel. In September, with lenders seeking to circumvent the MLA, the Defense Department proposed new and stronger regulations to shore up the law.
- The cities of Albuquerque, Santa Fe, Alamogordo and Las Cruces, and Doña Ana County and the New Mexico Municipal League and Association of Counties – have adopted resolutions supporting a 36 percent annual percentage rate cap.
- Eighteen states have imposed interest rate limits of 36 percent or lower, most of them in recent years.

- In Georgia, it is now a crime to charge exorbitant interest on loans to people without the means to pay them back.
- In 2007, New Mexico enacted a law capping interest rates on "payday" loans at 400 percent. Many of the lenders quickly changed the loan descriptions from "payday" to "installment," "title" or "signature" to get around the law.

But this past summer, the New Mexico Supreme Court, citing studies by Martin, held that "signature" loans issued by B&B Investment Group were "unconscionable." B&B's interest rates were 1,000 percent or higher

High-interest lenders argue that they provide a much-needed source of funds for people who would not ordinarily qualify for loans, even those who are truly in need. One lender, Cash Store, in an ad typical for the industry promises borrowers that they can get "cash in hand in as little as 20 minutes during our regular business hours — no waiting overnight for the money you need" and boasts a loan approval rate of over 90 percent. It also offers "competitive terms and NO credit required. Be treated with respect by friendly store associates. Installment loans are a fast, easy way to get up to \$2,500."

Pushing a cap

Martin teaches commercial and consumer law. She also works in the law school's "live clinic," where she first came into contact with those she calls "real-life clients," people who had fallen into the trap of payday loans.

"I would never have thought in my wildest dreams that this was legal, interest rates of 500 percent, 1,000 percent or even higher," she said.

Martin is not alone in fighting sky-high interest rates and supporting a 36 percent cap.

Assistant Attorney General Karen Meyers of the Consumer Protection Division noted that it wasn't simply interest rates that the Supreme Court unanimously objected to as procedurally unconscionable in New Mexico v. B&B Investment Group.

The court also addressed the way the loans were marketed and the fact that B&B "aggressively pursued borrowers to get them to increase the principal of their loans," all of which constitutes a violation of law.

In another lawsuit from 2012, New Mexico v. FastBucks, the judge found the loans to be "Unfair or deceptive trade practices and unconscionable trade practices (which) are unlawful."

Long legal road

Both the B&B and Fastbucks cases were filed in 2009 and ultimately went to trial. The time period indicates the commitment of the Attorney General's Office and how long it takes a case to wend its way through the legal system.

Each of the cases dealt with one business entity, although they often do business under several names. B&B, for example, an Illinois company, operated as Cash Loans Now and American Cash Loans.

According to the president of B&B, James Bartlett, the company came to New Mexico to do business because "there was no usury cap" here.

Early this year, a survey by Public Policy Polling found that 86 percent of New Mexicans support capping interest at an annual rate of 36 percent. Many people think that is too high.

Meyers said predatory lending profits depend on repeat loans. Analysts estimate that the business only becomes profitable when customers have rolled over their loans four or five times.

'Really heartbreaking'

"We have interviewed a lot of consumers," she said. "It's really heartbreaking."

Steve Fischman, a former state senator and chairman of the New Mexico Fair Lending Coalition, said three-fourths of short-term borrowers in the state roll over loans into new loans, which is precisely what predatory lenders want.

"New Mexico is one of the worst states when it comes to such loans, because we have the weakest law," he said

The coalition is working with lawmakers to draft a bill that would impose the 36 percent cap. It is likely to come up in the next session. But the chances of passage, despite popular sentiment, are unknown.

The Legislature has failed to act in the past, Fischman said, largely because of the many paid lobbyists – including former lawmakers – working for the lenders. He described the Roundhouse back-slapping as "bipartisan corruption."

The National Institute on Money in State Politics, a nonpartisan national archive of such donations, reports that, thus far this year, payday lenders have made 122 contributions totalling \$97,630 to state lawmakers.

Opponents of storefront loans say one way some lenders entice the poor into taking out loans is to cajole them with smiles and misinformation. Loan offices – often in lower-income neighborhoods – often become places for people to hang out and socialize. Agents behind the loan office desks pass themselves off as friends.

But, Fischman said, "A lot of people thought Bernie Madoff was their friend."

Creating crises

The Pew Charitable Trust and the Center for Responsible Lending, acting independently, reported last year that the cost of the loans turn temporary financial shortfalls into long-term crises. After rolling their initial loans over, perhaps more than once, borrowers find that they're paying up to 40 percent of their paychecks to repay the loans.

Prosperity Works, an Albuquerque-based nonprofit striving to improve financial circumstances for lower-income New Mexicans, is a strong supporter of the effort to cap loans.

President and CEO Ona Porter said one drawback of the short-term, high-interest loans is the effect they often have on individuals' credit ratings. "And credit scores are now used as a primary screen for employment," she said.

The loans do little, if anything, to boost the state's economy. A 2013 study by the Center for Community Economic Development found that, for every dollar spent on storefront loan fees, 24 cents is subtracted from economic activity.

UNM's Martin has conducted five studies related to high-cost lending practices. She firmly believes that low-income people are better off if they don't take out unlimited numbers of high-cost loans and that such forms of credit cause more harm than good.

"They are neither safe nor affordable," she said.



MEMORANDUM

TO: Honorable Jonathan Hale

Navajo Nation Council

FROM:

Marvin Beauvais, Attorney

THRU:

Mariana Kahn, Senior Attorney Office of Legislative Counsel

DATE: January 26, 2015

SUBJECT: AN ACTION RELATING TO HEALTH, EDUCATION AND HUMAN

> SERVICES; NAABIK'ÍYÁTI'; SUPPORTING 52nd NEW MEXICO LEGISLATURE SENATE BILL 72, AND HOUSE BILLS 36, 24 RELATING TO LENDING BY ESTABLISHING A MAXIMUM LAWFUL RATE CAP OF INTEREST CHARGED FOR A LOAN AT

THIRTY-SIX PERCENT PER YEAR

Pursuant to your request, attached is the above-referenced proposed resolution and associated legislative summary sheet. Based on existing law and review of the documents submitted, the resolution as drafted is legally sufficient. However, as with all legislation, it is subject to review by the courts in the event of a challenge.

Please review the proposed resolution to ensure it is drafted to your satisfaction. If this proposed resolution is acceptable to you, please sign it where it indicates "Sponsor", and submit it to the office of Legislative Services for the assignment of a tracking number and referral to the Speaker.

If the proposed resolution is unacceptable to you, or if you have further questions, please contact me at the Office of Legislative Counsel and advise me of the changes you would like to make to the proposed resolution. You may contact me at (928) 871-7166. Thank you. Commission:



January 29, 2015

MEMORANDUM

TO : Honorable Members

Health, Education and Human Services Committee

Naa'bik'iyati' Committee

FROM

Hon. LoRenzo C. Bates, Speaker 23rd Navajo Nation Council

SUBJECT: ASSIGNMENT OF LEGISLATION

Pursuant to 2 N.N.C § 164 (A)(4), this memorandum serves to inform and advise you that I assign the following legislation to the Health, Education, and Human Services Committee and Naa'bik'iyati' Committee;

Legislation No. 0033-15

RELATING TO HEALTH, EDUCATION AND HUMAN SERVICES; NAA'BIK'IYATI'; SUPPORTING 52ND NEW MEXICO LEGISLATURE SENATE BILL 72, AND HOUSE BILLS 36, 24 RELATING TO LENDING BY ESTABLISHING A MAXIMUM LAWFUL RATE CAP OF INTEREST CHARGED FOR A LOAN AT THIRTY-SIX PERCENT PER YEAR.

As the Committee assigned to consider the legislation, Legislation No. 0033-15 must be placed on the Health, Education, and Human Services Committee and the Naa'bik'iyati' Committee's agenda at the next regular meeting for final consideration.

ATTACHMENT: Legislation No. 0033-15

xc: Hon. Ben Shelly, *President*The Navajo Nation
Harrison Tsosie, *Attorney General*Mark Grant, *Controller*

Dominic Beyal, Executive Director, OMB

Honorable Jonathan L. Hale, Council Delegate (Prime Sponsor)

THE NAVAJO NATION LEGISLATIVE BRANCH INTERNET PUBLIC REVIEW PUBLICATION



LEGISLATION NO: 0033-15 SP

SPONSOR: Jonathan L. Hale

TITLE: An Action Relating To Health, Education And Human Services;
Naa'bik'iyati'; Supporting 52nd New Mexico Legislature Senate Bill 72, And House
Bills 36, 24 Relating To Lending By Establishing A Maximum Lawful Rate Cap Of
Interest Charged For A Loan At Thirty-Six Percent Per Year

Date posted: January 29, 2015 at 6:52PM

Digital comments may be e-mailed to comments@navajo-nsn.gov

Written comments may be mailed to:

Executive Director
Office of Legislative Services
P.O. Box 3390
Window Rock, AZ 86515
(928) 871-7586

Comments may be made in the form of chapter resolutions, letters, position papers, etc. Please include your name, position title, address for written comments; a valid e-mail address is required. Anonymous comments will not be included in the Legislation packet.

Please note: This digital copy is being provided for the benefit of the Navajo Nation chapters and public use. Any political use is prohibited. All written comments received become the property of the Navajo Nation and will be forwarded to the assigned Navajo Nation Council standing committee(s) and/or the Navajo Nation Council for review. Any tampering with public records are punishable by Navajo Nation law pursuant to 17 N.N.C. §374 et. seq.

THE NAVAJO NATION LEGISLATIVE BRANCH INTERNET PUBLIC REVIEW SUMMARY

LEGISLATION NO.: <u>0033-15</u>

SPONSOR: Honorable Jonathan L. Hale

TITLE: Relating To Health, Education And Human Services; Naa'bik'iyati'; Supporting 52nd New Mexico Legislature Senate Bill 72, And House Bills 36, 24 Relating To Lending By Establishing A Maximum Lawful Rate Cap Of Interest Charged For A Loan At Thirty-Six Percent Per Year.

Posted: <u>January 29, 2015 at 6: 52pm</u>

5 DAY Comment Period Ended: February 3, 2015

Digital Comments received: No comments were received.

Policy Analyst

Office of Legislative Services

Date/Time

COMMITTEE REPORT

THE HEALTH, EDUCATION AND HUMAN SERVICES COMMITTEE OF THE NAVAJO NATION COUNCIL to whom has been assigned;

LEGISLATION NO. 0033-15

An Action Relating to Health, Education and Human Services; Naabik'iyati; Supporting 52nd New Mexico Legislature Senate Bill 72, And House Bills 36, 24 Relating To Lending By Establishing A Maximum Lawful Rate Cap Of Interest Charged For A Loan at Thirty-Six Percent Per Year

Has had under consideration and report the same with the recommendation that it PASS with no amendment and no directive;

And therefore referred the same to the NAABIK'IYATI COMMITTEE OF THE NAVAJO NATION COUNCIL

Honorable Norman M. Begay, Vice-Chairperson Health, Education and Human Services Committee

Dated: February 18, 2015

Main Motion

Motion: by: Honorable Nathaniel Brown Seconded by: Honorable Tuchoney Slim, Jr. Vote: 4 in favor: 0 Opposed and 0 Abstain