

RESOLUTION OF THE
NAVAJO NATION COUNCIL

23rd NAVAJO NATION COUNCIL -- Second Year, 2016

AN ACTION

RELATING TO RESOURCES AND DEVELOPMENT, NAABIK'ÍYÁTI' COMMITTEES
AND THE NAVAJO NATION COUNCIL; CONFIRMING THE APPOINTMENT OF
CRYSTAL J. DESCHINNY AS NAVAJO NATION DIVISION OF ECONOMIC
DEVELOPMENT DIVISION DIRECTOR

SECTION ONE. AUTHORITY

- A. The Resources and Development Committee of the Navajo Nation Council has legislative oversight over the Navajo Nation Division of Economic Development. See 2 N.N.C. § 501 (C) (1); See also 2 N.N.C. § 1505.
- B. A proposed resolution requiring final action by the Navajo Nation Council shall be assigned to the Naabik'íyáti' Committee. See N.N.C. § 164 (A) (9).

SECTION TWO. FINDINGS

- A. The President appoints a person as the Navajo Nation Division of Economic Development Division Director. See 2 N.N.C. § 1503.
- B. The Navajo Nation Council confirms the Presidential appointment, who serves at the pleasure of the Navajo Nation. See 2 N.N.C. § 1503.
- C. The Navajo Nation President, Mr. Russell Begaye, has appointed Crystal J. Deschinny, as the Division Director for the Division of Economic Development. See Exhibit A (Appointment Letter); See also Exhibit B (Letter of Appointment to Crystal J. Deschinny); See also Exhibit C (Resume).

SECTION THREE. CONFIRMING APPOINTMENT

- A. The Navajo Nation Council confirms Crystal J. Deschinny as the Division Director for the Division of Economic Development.

- B. Crystal J. Deschinny shall serve at the pleasure of the Navajo Nation President.

CERTIFICATION

I hereby certify that the foregoing resolution was duly considered by the Navajo Nation Council at a duly called meeting in Window Rock, Navajo Nation (Arizona) at which a quorum was present and that the same was passed by a vote of 18 in favor and 1 opposed, this 21st day of April 2016.


Seth Damon, Pro Tem Speaker
Navajo Nation Council

4-27-16

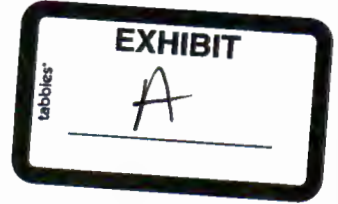
Date

Motion: Honorable Alton Joe Shepherd
Second: Honorable Lee Jack, Sr.



THE NAVAJO NATION

RUSSELL BEGAYE PRESIDENT
JONATHAN NEZ VICE PRESIDENT



March 8, 2016

Honorable Benjamin Bennett
23rd Navajo Nation Council
P.O. Box 3390
Window Rock, AZ 86515

Dear Honorable Council Delegate Bennett:

We respectfully request that you sponsor the legislation to confirm the Presidential appointment of Ms. Crystal J. Deschinny, as the Division Director for the Division of Economic Development. After a considerable search and interview process, this Administration selected Ms. Deschinny. Based on her extensive experience and knowledge, she possesses the qualifications and experience to best represent the Navajo Nation in this prestigious position.

Attached is Ms. Deschinny's appointment letter and resume. If you have any further questions, please contact Perry Shirley, Executive Staff Assistant at (928) 871-7000. Thank you.

Respectfully,

THE NAVAJO NATION


Russell Begaye, President

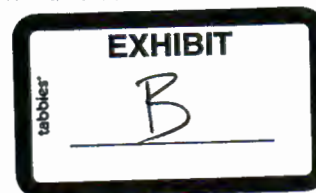

Jonathan Nez, Vice President

c: Arbin Mitchell, Chief of Staff
Office of the President and Vice President



THE NAVAJO NATION

RUSSELL BEGAYE
JONATHAN NEZ



February 29, 2016

Crystal Deschinny

Re: Appointment as Executive Director of the Division of Economic Development

Dear Ms. Deschinny:

This letter serves to appoint you as the Executive Director to the Navajo Nation Division of Economic Development. This appointment shall take effect on Monday, March 21, 2016 at 8:00 a.m. and is subject to confirmation by the Navajo Nation Council.

Your duties are outlined in the Plan of Operation for the Navajo Nation Division of Economic Development. You shall be responsible for the administration and management of the Navajo Nation Division of Economic Development and the supervision of all division personnel. This includes ensuring compliance with all applicable Navajo Nation laws and policies.

Your salary shall be the current budgeted salary for the position. During this appointment, you will report to the Chief of Staff, President Russell Begaye and Vice President Jonathan Nez.

Sincerely,

THE NAVAJO NATION

A handwritten signature in blue ink, appearing to read "Russell Begaye".

Russell Begaye, President

THE NAVAJO NATION

A handwritten signature in blue ink, appearing to read "Jonathan Nez".

Jonathan Nez, Vice President

Crystal J Deschinny

Career Highlights:

- Six years of experience as the Tribal Government Finance and Investment Manager
- Seven year Investment Committee member
- Successfully managed a \$280M expansion loan
- Developed and implemented a tribal financial education program "Nagazet nin daw"
- Proven track record adhering to strategy on a \$500M+ investment portfolio
- Updated, revised, and expanded Investment Committee governing documents – IPS's, contracts, Bylaws
- Managed a consolidation of 3 separate 401k plans into one primary plan of all TG enterprises, casinos, and TG.
- Analyzed, revised and presented the Tribal budget policies and procedures with respect to all governing documents and laws and presented for approval.

Professional Experience:

Finance & Investment Manager, Forest County Potawatomi Community, 2006 - 2013

- **Capital Projects:** Accountable for budgeting, reporting and loan management of Tribal Government capital projects, development of processes to ensure timely payment of all vendors, funding of loan draws from the banks, management of construction documents to pay applications, and work with construction, banking and project management Teams to ensure accuracy of financial reports and adherence to an approved budget. Part of a \$280M construction loan negotiation Team.
- **Tribal Government Budget:** Revised, updated and amended the Tribal Government budget policy to hold casinos, enterprises, managers and directors accountable for budget development, line item adjustments, and reporting; developed a process to guide the Tribal Government and its' enterprises to a balanced budget; and educated Tribal membership on the Tribal Government and enterprise budgets. Served on the budget panel and participated in the annual budget process for 6 years reviewing, balancing and making recommendations for an annual \$250M balanced budget in accordance with the Gaming Revenue Allocation Ordinance and that included budgets of 2 casinos, enterprises, and tribal government services.
- **Financial Education:** Created and implemented a financial education program, Naganzet Nin Daw, for the Minors' Trust program. Drafted, tailored and wrote all financial materials covering basic financial concepts and tools while incorporating tribal history and language. Updated all materials for the adult tribal membership deferred per capita program and the annual budget making them easier to read, understand and more transparent.
- **Investment Committee Administrator & Member:** Provided administrative support and investment expertise to the 6 member Investment Committee and Tribal Treasurer on all Investment accounts, managers and strategies and served as committee Secretary for 3 years. Created an internal filing process for a paperless document management system, compared fund manager results to strategies, analyzed fees and expenses of all investment accounts, interfaced regularly with the various fund managers, recordkeeper, bankers, investment

consultant and legal teams. Reviewed legal contracts, fund manager documents and committee reports prior to presentation for approval. Revised, updated and maintained the Investment Committee bylaws, analyzed and reviewed Investment Plan documents prior to distribution and proofed committee reports prepared for the committee by the Investment Consultant. Developed and analyzed internal reporting mechanism on monthly basis and compared to quarterly results and manager statements. Ensured compliance with the governing General Council approved ordinances and documents regarding the investment funds and all tribal budgets.

- **401k Consolidation:** Consolidated 3 separate 401k plans into one comprehensive plan thereby reducing fees and standardizing employee benefits for all enterprises, casinos and the tribal government. Led the continuing 401k transition team to educate and update all parties on the investment performance of the plan and worked with the plan administrator to improve services.
- **Special Projects as Assigned:** Part of a team that devised a mechanism to minimize financial impact of gaming revenue on the downside; worked with auditors, legal team and business owners to revalue investments; analyzed business prospects, and collaborated with other tribal finance directors to stay apprised of financial issues in Indian Country. Presented at conferences on the benefit of adhering to investment strategies and portfolio management. Assigned to a team that aided in the restructuring of the tribal business development corporation and analyzed potential investments as requested. Collaborated with other tribal department managers to improve comprehensive plan and introduced statistical tools to improve services.
- **Financial and Policy Analysis:** reviewed, revised and made recommendations to the Executive Council and General Council regarding policy changes and updates for budgetary, financial and investment purposes. Reviewed and analyzed trends of the tribal population to coordinate need for policy revision, long range planning and budgetary needs.

Education:

Master's Business Administration - University of Arizona, Tucson, AZ.

MA – American Indian Studies Tribal Policy and Law, University of Arizona, Tucson, AZ.

BSBA – Finance, Minor American Indian Studies, San Diego State University, San Diego, CA.

CFA Level 1 Candidate

Additional Accomplishments:

8 Time Marathon Finisher, 45+ Half Marathon Finisher

Self-funded 100% of Undergraduate and First Graduate Degree

2013 UofA Golden Key Graduate Honor's Society Lifelong Inductee

2013 Academic Excellence and Community Leadership Awardee

Volunteer and Fundraiser for:

American Cancer Society's DetermiNation Program

University of Arizona Native American Student Affairs

Tucson Urban Indian Health Center Board of Directors

San Diego State American Indian Retention Program