

**RESOLUTION OF THE  
RESOURCES AND DEVELOPMENT COMMITTEE  
Of the 23rd Navajo Nation Council---Second Year 2016**

**AN ACTION  
RELATING TO RESOURCES AND DEVELOPMENT; CONFIRMING THE  
APPOINTMENT OF MR. LORENZO J. BEGAY TO SERVE ON THE NAVAJO  
AGRICULTURAL PRODUCTS INDUSTRY BOARD OF DIRECTORS FOR A TERM OF  
THREE YEARS**

**SECTION ONE. AUTHORITY**

A. The Resources and Development Committee is a standing committee of the Navajo Nation Council. See 2 N.N.C. §500 (A).

B. The President of the Navajo Nation appoints and the Resources and Development Committee confirms the directors to the Navajo Agricultural Products Industry. See 2 N.N.C. §501(B)(9); See also 5 N.N.C. §1601(A).

**SECTION TWO. FINDINGS**

A. In the event of a vacancy on the Board of Directors, Navajo Nation Council Resolution CJA-05-10: "... the President of the Navajo Nation shall appoint a qualified candidate on or before thirty (30) working days. The Economic Development Committee of the Navajo Nation Council shall fill vacancies where the President has not made an appointment within thirty (30) working days by appointing and confirming a candidate that meets the qualifications stated above."

B. The Resources and Development Committee is the successor committee to the Economic Development Committee of the Navajo Nation Council. CO-45-12.

C. The President of the Navajo Nation has submitted an appointee for confirmation to the Resources and Development Committee within the thirty day requirement. See Exhibit A (Appointment Letter to Honorable Leonard H. Pete).

D. The President has appointed Mr. Lorenzo J. Begay to serve on the Board of Directors for the Navajo Agricultural Products

Industry for a term of three years starting on March 8, 2016 and to expire on September 1, 2019. See Exhibit B (Letter from President to Mr. Lorenzo J. Begay, Ph.D.).

E. Mr. Lorenzo J. Begay has submitted his letter of interest as well as his resume. See Exhibit C (Letter of Interest); See also Exhibit D (Resume).

**SECTION THREE. CONFIRMING APPOINTMENT**

A. The Resources and Development Committee hereby confirms the Presidential appointment of Mr. Lorenzo J. Begay to the Navajo Agricultural Products Industry Board of Directors for a term of three years to commence on March 8, 2016 and expire on September 1, 2019, pursuant to 5 N.N.C. § 1603 (A).

**CERTIFICATION**

I, hereby, certify that the foregoing resolution was duly considered by the Resources and Development Committee of the 23<sup>rd</sup> Navajo Nation Council at a duly called meeting at Navajo Nation Council Chambers, (Navajo Nation) Window Rock, Arizona, at which quorum was present and the same was passed by a vote of 3 in favor, 0 opposed, 1 abstained this 22<sup>nd</sup> day of April, 2016.



**Alton Joe Shepherd, Chairperson  
Resources and Development Committee  
Of the 23<sup>rd</sup> Navajo Nation Council**

**Motion: Honorable Davis Filfred  
Second: Honorable Walter Phelps**

**LEGISLATIVE SUMMARY SHEET**

Tracking No. 0105-14

**DATE:** March 28, 2016

**TITLE OF RESOLUTION:** AN ACTION RELATING TO RESOURCES AND DEVELOPMENT; CONFIRMING THE APPOINTMENT OF MR. LORENZO J. BEGAY TO SERVE ON THE NAVAJO AGRICULTURAL PRODUCTS INDUSTRY BOARD OF DIRECTORS FOR A TERM OF THREE YEARS

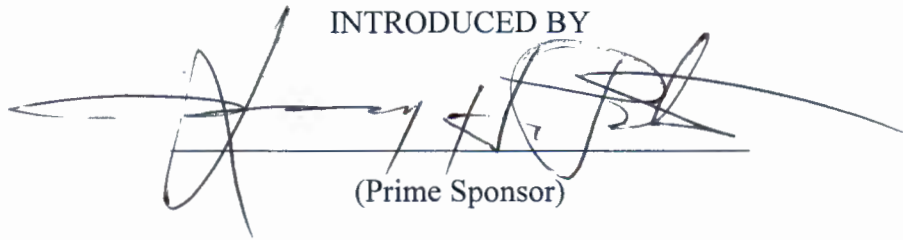
**PURPOSE:** This resolution if approved will confirm the appointment of Mr. Lorenzo J. Begay to serve on the Navajo Agricultural Products Industry Board of Directors for a term of three years.

**This written summary does not address recommended amendments as may be provided by the standing committee. The Office of Legislative Counsel requests each committee member to review the proposed legislation in detail.**

5-DAY BILL HOLD PERIOD: None  
Website Posting Time/Date: 10:30am 4/16/14  
Posting End Date: 4/16/2014  
Eligible for Action: 4/17/2014

PROPOSED STANDING COMMITTEE RESOLUTION  
23<sup>RD</sup> NAVAJO NATION COUNCIL – Second Year, 2016

INTRODUCED BY



(Prime Sponsor)

TRACKING NO. 0105-16

AN ACTION

RELATING TO RESOURCES AND DEVELOPMENT; CONFIRMING THE  
APPOINTMENT OF MR. LORENZO J. BEGAY TO SERVE ON THE NAVAJO  
AGRICULTURAL PRODUCTS INDUSTRY BOARD OF DIRECTORS FOR A  
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- A. In the event of a vacancy on the Board of Directors, Navajo Nation Council Resolution CJA-05-10: "... the President of the Navajo Nation shall appoint a qualified candidate on or before thirty (30) working days. The Economic Development Committee of the Navajo Nation Council shall fill vacancies where

1 the President has not made an appointment within thirty (30) working days by  
2 appointing and confirming a candidate that meets the qualifications stated above.”

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4 Economic Development Committee of the Navajo Nation Council. CO-45-12.

5 C. The President of the Navajo Nation has submitted an appointee for confirmation  
6 to the Resources and Development Committee within the thirty day requirement.  
7 *See Exhibit A (Appointment Letter to Honorable Leonard H. Pete).*

8 D. The President has appointed Mr. Lorenzo J. Begay to serve on the Board of  
9 Directors for the Navajo Agricultural Products Industry for a term of three years  
10 starting on March 8, 2016 and to expire on September 1, 2019. *See Exhibit B*  
11 *(Letter from President to Mr. Lorenzo J. Begay, Ph.D.).*

12 E. Mr. Lorenzo J. Begay has submitted his letter of interest as well as his resume.  
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# THE NAVAJO NATION

RUSSELL BEGAYE PRESIDENT  
JONATHAN NEZ VICE PRESIDENT



March 8, 2016

Honorable Leonard Pete  
23<sup>rd</sup> Navajo Nation Council  
P.O. Box 3390  
Window Rock, AZ 86515

Dear Honorable Council Delegate Pete:

We respectfully request that you sponsor the legislation to confirm the Presidential appointment of Mr. Lorenzo J. Begay, to the Board of Directors for the Navajo Agricultural Products Industry. After a considerable search and interview process, this Administration selected Mr. Begay. Based on his extensive experience and knowledge, he possesses the qualifications and experience to best represent the Navajo Nation in this prestigious position.

Attached is Mr. Begay's appointment letter and resume. If you have any further questions, please contact Perry Shirley, Executive Staff Assistant at (928) 871-7000. Thank you.

Respectfully,

THE NAVAJO NATION

Russell Begaye, President

Jonathan Nez, Vice President

c: Arbin Mitchell, Chief of Staff  
Office of the President and Vice President

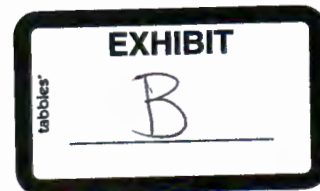




# THE NAVAJO NATION

RUSSELL BEGAYE PRESIDENT  
JONATHAN NEZ VICE PRESIDENT

March 8, 2016



Mr. Lorenzo J. Begay, Ph.D.

**RE: Official Appointment to the Navajo Agricultural Products Industry Board of Directors**

Dear Dr. Lorenzo J. Begay, D.B.A.

We are pleased to appoint you to the Navajo Agricultural Products Industry (NAPI) Board of Directors. We are confident you have the background, experience and education to represent the interested of this Administration on this Board.

Pursuant to the NAPI Board of Directors' Plan of Operations, this appointment is for a period of three years and is subject to confirmation by the 23<sup>rd</sup> Navajo Nation Council Resources and Development Committee. The Plan of Operations also states that the terms of appointment are on a set and staggered schedule; therefore, it is important to note that the vacant term you are being appointed to began on March 8, 2016 and it will end on September 1, 2019. This appointment represents the Navajo people of Chinle Agency of the Navajo Nation.

We appreciate your desire to serve the Navajo Nation and the Navajo People. If there are any questions, please contact Ms. Nina Chester, Executive Staff Assistant at (928) 871-7000.

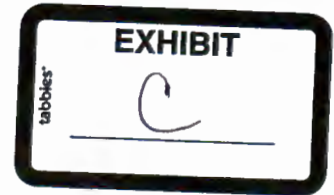
Sincerely,

**THE NAVAJO NATION**

Russell Begaye, President

Jonathan Nez, Vice President

March 8<sup>th</sup>, 2016



President Russell Begaye  
**The Navajo Nation**  
P.O. Box 7440  
Window Rock, AZ 86515

**Re: Navajo Agriculture Products Industry (NAPI) - Chinle Agency**

Dear President Begaye:

Your recent advertisement in the Navajo Times has prompted this letter of interest for the **Navajo Agriculture Products Industry (NAPI)** Board Member as a representative from the Chinle Agency. This position fits very well with my education, work experience and professional interest in providing business management assistance to the Navajo Nation.

In my current and prior business consulting and work experiences, I have been involved providing administrative, business and financial technical assistance to the various Native American tribes and entities and nonprofit organizations; such as the Dine Community Development Corporation, Inc., Navajo Technical University, Steamboat Commission Government, T'iisnasbas Da'da'a'k'eh, Inc., Navajo Nation Shopping Centers, Inc, Gila River Indian Community, Diné College, and the Arizona Native American Economic Coalition. In addition, I have worked with various governmental and non-profit Boards, such as LeChee Community Development Corporation, City of Chicago's Workforce Partners, Cook County Workforce Investment Board, One-Stop Center Board, Navajo WIA organizations, Community Colleges' WIA training programs and various other minority programs.

I am applying to you for this position because I feel my experience and education qualifies me to accept and handle the responsibilities of a Board Member for the NAPI. My credentials and achievements are a matter of record that I hope you will examine in depth. I am able to meet with you at your convenience to discuss my resume in further details. If you have questions or need any additional information, please do not hesitate to contact me at  
or via email at . Thank you for your consideration.

Sincerely

A handwritten signature in black ink, appearing to read "L. J. Begay".


Mr. Lorenzo J. Begay, Ph.D.

Attachment:      Resume

**Mr. Lorenzo J. Begay, Ph.D./CEO**  
**Ms. LaVerne Begay-Todachine, MAOM/VP**



 [Info@tpbcs.com](mailto:Info@tpbcs.com)

 [www.TPBCS.com](http://www.TPBCS.com)  
 [/tpbcs](http://tpbcs)





# Resume

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***Dr. Lorenzo J. Begay, D.B.A.***

# Resume



***Mr. Lorenzo J. Begay, Ph.D.***

## **Career Objective**

To provide administrative, business management and technical assistance to a Native American non-profit business and entrepreneurial organization that assist American Indian entrepreneurs, stakeholders and/or enterprises with training, program development, technical assistance, capacity building, financial sustainability and workshops that will utilize my business, workforce development, financial management, and non-profit/business consulting experiences.

## **Education**

- 2002-07: Doctorate of Business Administration** Argosy University, Phoenix, AZ.  
**1998-99: Masters of Arts in Organizational Management** University of Phoenix, Phoenix, AZ.  
**1984-90: Bachelors of Science in Business Administration** Northern Arizona University, Flagstaff, AZ.

## **Certifications**

1. 2014 ONABEN's Indianpreneurship Trainer Certification, Portland, OR.
2. Completed Level 1 & Level 2 of the Economic Development Institution (EDI).
3. 1999 NX Level Instructor Certificates in Entrepreneurship & Business Start Ups.
4. 1991 National Executive Institute, Fort Worth, Texas.

## **Current Employment**

**CEO/Tselani Professional Business Consulting Services, LLC (TPBCS), Chinle, AZ**

Provide business management and technical assistance to various non-profit, Chapters & Certified Chapters, tribal or minority-owned corporations and entities. Responsible for contract development, project management, organizational development, transformation and business development consultations to public, non-profit and private corporations. Performs as Principal Consultant on projects consisting of organizational transformation, policy development, grant writing, business & economic development projects, strategic planning, prudency auditing, and numerous other business development activities.

## **Employment History**

**CHIEF EXECUTIVE OFFICER /Navajo Nation Shopping Centers, Inc., Window Rock, AZ**

April 2007 – April 2009.

Accountable for the strategic, operational and daily resource, community and political management and administration of the Navajo Nation Shopping Centers, Inc. (NNSCI) as well as the human capital management of the professional staff of the organization. Developed and implemented a high quality and maintenance level for a safe working environment, while maximizing the useful life of the NNSCI consisting of ten (10) shopping centers located on the Navajo Nation, including any and all other retail centers and facilities that are under the jurisdiction of NNSCI. Administered and managed all contractual obligations of the Navajo Nation. Monitored and enforced the tenant leases to the extent

allowable. Prepared an annual strategic plan to include operation, human resource and CIP budgets. Communicate to the NNSCI staff the corporation's objectives, goals and visions as put forth by the Board of Directors.

**CEO/EXECUTIVE DIRECTOR/ATLATL, Inc., Phoenix, AZ**

Dec. 2004 – June 2006

Provided leadership for the non-profit corporation, where three programs areas included: *networking, presenting Native Arts; and training & leadership development*. Supervised, monitored and evaluated staff performance, developed funding proposals and campaigns to ensure the long term fiscal and programming areas sustainability for the organization. Ensured appropriate and responsible fiscal management of the corporation; provided technical assistance and consultation in cultural organization management; developed written materials and presentations to communicate the status of the field of Native arts. Developed and implemented research projects to assess the needs of organizations within the field of Native American art. Planned and implemented program and services in accordance with identified needs and maintain active interactions with artists and cultural workers in the genre of Native arts through participatory planning. Formalized, diversified and expanded the role of Board of Directors and the National Advisory Council. Provided arts Board training and orientated on leadership and governance in American Indian country.

**SYSTEM-WIDE COORDINATOR/Chicago Community & Economic Development, Chicago, IL**

May 2003 – June 2004

Coordinated system-wide efforts at three (3) Illinois Employment Training Centers, within the cities of Cicero, Harvey and Maywood. Provided business and administrative assistance for the facilities; provided direct and ancillary leadership to all programs and ensured effective implementation of the Operational Statement and Operational Plan adopted by the One-Stop Consortium Board. Promoted system-wide actions to streamline and integrate services for the benefit of the customers. Served as a liaison and point of communication between centers and the consortium. Coordinated and facilitated certain system-wide operational or capacity-building activities as assigned by the Consortium, particularly those activities involving multiple centers.

**PROJECT & PROGRAM SPECIALIST/Navajo Nation Department of Workforce Development, Window Rock, AZ**

Jan 2002 – May 2003

Conducted academic and program development while restructuring program and services for the Navajo Nation. Advocated Workforce Investment Act programs and developed and submitted grant applications for federal funding WIA Reauthorization programs. Initiated economic development programs while utilizing WIA funding for the Navajo Nation. Accountable for all administrative components of the Contract Unit that included the Human Resource, Accounting, CIS and Contract programs. Provided fiscal and management accountability while monitoring the programs' overall tribal and federal budgets. Adhered and enforced tribal and federal policies and procedures.

**DEAN OF ARIZONA CAMPUS/CENTERS/Diné College, Tsalle, AZ**

June 2001-May 2002

Implemented and monitored academic year contract for the Navajo Nation as the Dean for the Arizona Campuses. Provided management and academic leadership to the divisions, main campus and five (5) centers located on the Navajo Nation. Monitored the division and centers' overall federal, tribal and Arizona compact funds for the Navajo Nation. Advised the Navajo Nation's tribal leaders and clans in the areas of academic planning, registration & admission process, policy development, funding, assessment and program development. Secured \$3.9 million dollars from the federal department of Housing and Urban Development to construct student residences. Designed and Conducted an entrepreneurship training to assess the feasibility of establishing a small business development center and promoted economic development projects.

**DIRECTOR OF FINANCIAL AID & SCHOLARSHIP PROGRAM/Navajo Scholarship & Financial Assistance, Window Rock, AZ**

Aug 2000 – May 2001

Administered federal, tribal and private financial funds in the amount of \$13 million for all scholarship and financial assistance programs. Managed five agency offices located on the reservation and conducted financial aid presentations at various conferences. Solicited for additional federal and private funds, monies to enhance the financial assistance to



Navajo individuals. Assisted students in defining and planning their fiscal needs in scholarship, grants, and other forms of financial assistance. Conducted grant writing and strategic planning sessions for the scholarship program.

**ECONOMIC DEVELOPMENT PLANNER/Gila River Indian Community, Sacaton, AZ.**

1998 - 2000

Accountable for securing federal and government funding to develop the tribe's entrepreneurship program, that includes training, development of a micro-lending program, and the establishment of a business incubator program. Initiated RFPs and developed and monitored contracts for the Economic Development department. Prepared short/long term business and economic development plans. Implemented training courses on Youth Development, Procurement Opportunities, Franchise Development, and coordinated an annual business opportunity event for tribal members. Developed and initiated all federal, tribal and state funding applications for grants and other leveraging funding opportunities. Provided business management and technical assistance to community members.

**DEPUTY DIRECTOR/Navajo Housing Authority, Window Rock, AZ.**

1996 - 1997

Managed three divisions and thirteen strategically located project offices on the Navajo Indian Reservation. Reviewed and recommended approval on all development project contracts. Conducted strategic planning sessions and training for all administrative, Board of Directors and staff members. Developed resident owned business process and managed economic development efforts while providing workshops on business ownership. Managed a \$98 million fiscal budget for the Executive Office. Trained newly appointed Board of Directors while developing tribal board reports and resolutions.

**Regional Vice President/Project Director/National Center for American Indian Enterprise Development, Mesa, AZ.**

1993 - 1996

Monitored a \$200k grant to achieve qualitative and quantitative goals, such as procurement, financials and technical assistance criteria for various Native American's Enterprise Development programs. Provided business management and technical assistance to 21 Arizona American Indian tribes and individuals. Developed business plans, feasibility studies and prepared financial packages for 88 registered clients. Developed profitable market expansion strategies for businesses. Prepared bids and negotiated significant and profitable contracts and exceeded financial procurement goal of \$1.3 million. Maximized professional staff time through planning, goal setting and optimal time utilization and delegation. Adhered to contract's procurement and management technical assistance hours requirements and submitted financial quarterly reports.

**PROGRAM MANAGER/Chinle Regional Business Development Office, Chinle, AZ.**

1991 - 1993

Supervised three business development specialists and administered the office of Regional Business Development. Analyzed business proposals and implemented small business development policies. Provided business management and technical assistance to business owners in the areas of (a) business site leasing, (b) preference certification, (c) procurement opportunities, (d) business plan development and (e) financial packaging. Developed and conducted all business training, including organizational and operational planning, all levels of management, cooperative development and business start-ups. Ensured tribal and federal compliance to business development and leasing processes. Monitored budget and analyzed budget requirements and recommended funding strategies.

**DISTRICT EXECUTIVE/Boy Scouts of America, Window Rock, AZ.**

1990 - 1991

Re-established district and increased enrollment by 80 percent of Boy Scouts within the Navajo Nation. Provided professional development training to chartered organizations and volunteers. Managed and evaluated over 80 volunteers. Responsible for financing and obtained funds through the Navajo Nation Council and the United Way programs. Recruited new financial donors and students.

## SERVICES

### University & College

- 2001-2001: Accreditation Team Member, Diné College. Received Four Year Accreditation from the North Central Association of Colleges and Schools. 2001-2002:
- Strategic Planning Committee, Diné College.
- 2001-2001: Search Committee (Adjunct & Faculty) positions.

## PROFESSIONAL ACTIVITIES – SERVICES ACTIVITIES

### Public Sector

- 2003-04: City of Chicago, Department of Economic & Workforce Development.
- 2001-02: Strategic Planning Committee, Diné College.
- 2001-02: Search Committee (Adjunct & Faculty) positions.

### Non-Profit Sector

- 2013-14: Dine Community Development Corporation, Inc.
- 1999-03: Native American Consultants.
- 2001: National Center for American Indian Enterprise Development, Marketing & Procurement.
- 1995: Arizona Native American Economic Coalition.
- 1990-91: Navajo United Way.

### College

- 2001-02: Diné College

## TRAINING MANAGEMENT

- 2014: Teesto Chapter: Conducted Strategic Planning Session and Community Land Use Updates.
- 2014: Tselani-Cottonwood Chapter: Conducted Strategic Planning & Policy Development Services.
- 2014: Navajo Nation's Office of Legislative Services: Conducted training in Professionalism in the Workplace and Providing Exceptional Customer Services.
- 2014: Indianpreneurship Small Business Training: Conducted three 5-8 week small business courses at various rural communities for approximately 30 students.
- 2013: Tsaiile/Wheatfields Chapter's Strategic Planning & Training: Conducted 3 day strategic planning and training session that focused on accountability, customer service, effective management and introduction to strategic planning.
- 2012: Resume Writing & Interviewing Skills Workshop: Provided a comprehensive resume development and interviewing workshop for 10 college and high school students that covered resume writing techniques and effective interviewing skills to today competitive employment opportunities.
- 2012: NxLevel Entrepreneurship/Indianpreneurship Training: Conducted small business and entrepreneurial training for Community members that resulted in 5 business plans on various small business projects.
- 2012: Karuk Tribal Community Development Strategic Planning: Conducted "Challenge of Moving from a Single-Based Industry Economy to One that is Diversified" during the tribal government and non-profit corporation strategic planning session at Blue Lake, CA.
- 2011: NxLevel Entrepreneurship & Indianpreneurship Training: Conducted the NxLevel Entrepreneurship and Indianpreneurship business courses at Steamboat Commission Government for several community members.



- 2011: Native American Non-Profit & Community Development Conference: Provided non-profit capacity building training workshops on Board responsibilities, articles & bylaws development, non-profit accountability, grant development and provided an overview of the benefits and development of a community development corporation.
- 2011: Non-Profit Fiscal Management & Strategic Planning: Completed a strategic planning session at Shiprock, NM for T'íinasbas Da'da'a'k'eh, Inc. while providing training workshops on website development, Board's fiduciary responsibilities, non-profit development and incorporation, accountability, grant writing, Board's updates and strategic timelines, and capacity building.
- 2011: Non-Profit Financial Management: Conducted a 2 day non-profit financial workshop for a Navajo non-profit corporation. Reviewed Board responsibilities, reading financial statements, incorporation process for the State of Arizona & Navajo Nation; and conducted a Strategic Planning workshop.
- 2010: Financial Management: Developing Basic Financials for Nonprofits: Conducted a non-profit financial management workshop covering basic financial reporting, financial statement assessments, and Board fiduciary responsibilities on the Hopi Indian Reservation.
- 2010: Financial Management: Developing Financial Skills 101: At El Cajon, CA, conducted a developing financial skills 101 workshop for various Native American non-profit organizations across the United States. Provide a comprehensive overview on the reviewing financial statements; non-profit management and Board responsibilities; funding and reporting requirements; and compliance issues pertaining to non-profit.
- 2010: Financial Management & Reporting Systems: At Green Bay, Wisconsin, on behalf of First Nations Institutes, provided a financial management and reporting systems on various upcoming grants from the Department of Agriculture. Reviewed cooperative and policy development requirements. Conducted grant requirements and non-profit policy and organizational development.
- 2009: Strategic Planning: Conducted a strategic planning session at Laughlin, NV for a tribally incorporated chartered school for the Board of Directors and Administrative management staff. Provided training on strategic planning, action plan development, motivation, accountability and governing board responsibilities.
- 2008: Non-Profit Enterprise Development (Second Annual Business Opportunity Day): Provided an overview and benefits of developing a non-profit corporation for economic and business development purposes. Provided guidance and technical assistance on developing bylaws, articles of incorporation and plan of operation. Discussed the 301 (c) incorporation and tribal incorporation process and funding options for capacity building and Indian gaming revenue sharing programs.
- 2007: Developing Micro-enterprise programs. Conducted a workshop that addressed how developing effective micro-enterprise programs can assist tribal enterprises and economic development departments promote small business opportunities. Microenterprise development is a pathway to business ownership for underserved and/or rural entrepreneurs that generate income, builds assets and supports local economies in creating employment and promoting self-sufficiency.
- 2007: Small Business Incubator. Discussed the development of a tribally-owned business incubator program. Presented information on the establishment and the operation of a reservation-based business incubator.
- 2006: Ethic and Standards for Tribal Officials: Presented how tribal leaders or employees of a tribal organization have responsibilities to comply with basic ethics standards and to avoid conflicts of interests.
- 2006: Developing an Artist Portfolio & Statement: Assisted registered American Indian artists develop their portfolio while encouraging them to view it as an evolving grouping of letters, images, features, and statements.
- 2005: Strategic Planning for Tribal Board Members: Conducted annual training on how strategic planning is important at all levels of any organization. Examined how the unique role that tribal culture plans in the planning process. Provided tools to analyze organizations and its needs and how to develop a strategic plan.
- 2000: Grant Writing for Tribal Organizations: Provided a comprehensive grant writing session that involved planning for grants; elements of a winning proposal; basic principles of proposal writing; and the evaluation procedures.
- 2000: Organizational Assessment: Overall, tribal organizations are not sure how their programs or departments are doing in terms of reaching their goals and objectives. This workshop reviewed current policies and procedures; organizational resource evaluations; and developing an organizational assessment report.

- 1999: NxtLevel Business Start-Up: Conducted a 10 session-30 hour course that address entrepreneur needs and processes before starting a business venture. Fifteen (15) Gila River Indian Community members developed a start-up business plan during the course to test the feasibility of their business concept and to act as the blueprint for their start-up business venture. Sessions included "Developing Your Business Concept," "Market Research," "Raising the Money," and "Understanding Budgets and Financials."
- 1999: Tribal Micro-Enterprise Development. Provided a session to tribal leaders and council members on how a micro-enterprise development program can provide core services such as business training and technical assistance, and provide access to capital. The session promoted how a majority of these programs serve aspiring and/or established entrepreneurs that are interested in starting or expanding a business located on an American Indian reservation who need access to capital or training to acquire the skills they need to operate a successful business.
- 1992: Chinle Vendor Village Artist Cooperative: Developed bylaws, articles of incorporation and business plan for the Cooperative that provided technical assistance and affordable vendor spaces for Navajo artisans that reflected their diverse and unique cultures and talents. The Cooperative supported the Navajo Nation's broad economic, educational, and social goals through the arts; provided leadership for all levels of the art community; and presented effective programs that added further professional development and retail opportunities.

## **PROFESSIONAL ACTIVITIES –SERVICES TRAINING & PROJECTS**

### **Projects, Presentations & Workshop Topics**

- 2014: Policy Development & Facilitation.
- 2014: Whippoorwill Chapter Grant Writing Services.
- 2014: Strategic Planning & CLUP Updates.
- 2014: Indianpreneurship Small Business Workshop @ Steamboat, AZ; Wheatfields, AZ, & Chinle, AZ.
- 2013: Governing Board Accountability, Strategic Planning 101, and Developing a Vision & Mission Statement.
- 2013: LGA & Small Business Conference at Twin Arrow Casino for certified and non-certified Chapters.
- 2012: Effective Resume Writing Techniques & Interviewing Skill Development, Steamboat, AZ.
- 2012: Tribal Economic Development Diversification, Blue Lake, CA.
- 2011: NxLevel Entrepreneurship Business Courses, Steamboat Commission Government.
- 2011: Non-profit & Community Development Conference, Route 66, Albuquerque, NM.
- 2011: Small Business Conference & Native American Artist Workshops, Steamboat Chapter.
- 2011: Steamboat Entrepreneurship Development Program, Steamboat Commission Government.
- 2011: Strategic Planning & Training, Navajo Nation Museum, Window Rock, AZ.
- 2010: Community Development Feasibility Study, Steamboat Chapter.
- 2010: Business Plan, Business Preference Development & Procurement.
- 2010: Navajo Green Products & Solutions: Non-profit incorporation, bylaws & articles of incorporation, business plan development and certification.
- 2009: Strategic Planning, Navajo Nation Shareholders Annual Meeting.
- 2009: Policy Development: Researched, revised and modified 10 school policies pertaining to Human Resources, Procurement, Residential, Transportation, Governing Board, bylaws and articles of incorporation for a chartered BIA school.
- 2009: Promoting Corporate Growth, Strategic Planning Development.



- 2009: Enterprise Stimulus Development, American Recovery & Reinvestment Act.
- 2009: Tribal Enterprise Board Development, Navajo Nation Economic Development Committee.
- 2008: Capital Improvement Budget Development, Kayenta Tenant Workshop.
- 2008: Enterprise Annual Report, Tribal Shareholders Conference.
- 2008: Non-Profit Enterprise Development, Business Opportunity Conference.
- 2008: Strategies for Success in Indian Country, Staff Retreat, Wild Horse Pass Casino, Chandler, AZ.
- 2006: Native Cultural Arts Organization: What They Are and What They Need, National Museum of the American Indian, Washington, DC
- 2006: Developing an Artist Portfolio & Statement, Native Arts Leadership Initiative Workshop, Schaumburg, Illinois.
- 2006: Tribal Museum Training, Pueblo Grande Museum, Phoenix, AZ.
- 2005: National Advisory Board Training, Mystic Lake Casino, MN.
- 2005: Artist's Business Cooperative & Business Opportunities, Native Arts Network Conference, National Museum of the American Indian, Washington, DC.
- 2005: "Still Here: Powhatan Artists & Writers Exhibit," Fondo de Sol Visual Arts Center, Washington, DC.
- 2005: Artists Business Resources, Gila River Artists & Business Day, Sacaton, AZ.
- 2005: Artists Program & Services, Seattle Native American Artisan Workshop, Seattle, WA.
- 2005: Native Cultural Arts Organization, Chicago Native American Workshop, Chicago, IL.
- 2005: Strategic Planning for Non-Profit, Northern Arizona American Indian Artists Conference, Window Rock, AZ.
- 2005: Board Strategic Planning Training & Leadership Development, Phoenix, AZ.
- 2004: Building the Capacity of the Workforce Development System, Chicago, IL.
- 2004: Vision-Wide Statement & Operational Plan, Cook County One-Stop Systems, Chicago Heights, IL.
- 2002: Federal Contracting Opportunity Training, Diné College, Tsaile, AZ.
- 2002: Trends Effecting Native American Business Development, Reservation Economic Summit, Phoenix, Arizona.
- 2002: Key Note "Strategies for Success on Native American Communities," Diné College's Business Opportunity Day, Tsaile, AZ.
- 2001: Tribal Colleges Survival Strategies, Albuquerque, NM.
- 2000: Developing a Successful Business, Building Our Future: Native Youth in the New Millennium, Sacaton, AZ.
- 2000: Funding Strategies & Grant Writing, Native Education Forum, Chandler, AZ.
- 2000: Developing & Implementing Strategic Plans for Educational Projects, Window Rock, AZ.
- 1998: First Annual Tribal Business Opportunity Day, Sacaton, AZ.
- 1997: NAHASDA's Economic Initiatives, HUD Conference, Phoenix, AZ.
- 1996: Conducting Feasibility Studies for Tribal Projects, Arizona American Indian Tourism Conference, Prescott, AZ.

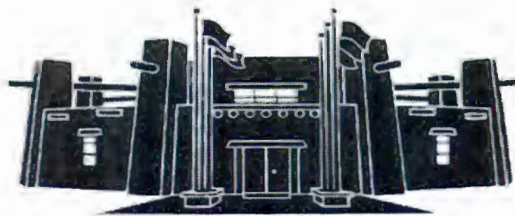
- 1992: Start a Business on Tribal Land, Regional Business Development Conference, Chinle, AZ.

## REFERENCES

**Mr Kado Holiday** Executive Director, Tiiinasbas Dah'Da'a'k'eh Incorporation, Teecnospos, AZ

**Ms. Cynthia Branch** Grants Manager, American Medical Association, Chicago, IL

**Mr. Lyle D. Frederickson** Vice President, Great Western Bank, Show Low, Arizona



**MEMORANDUM**

**TO:** Honorable Leonard H. Pete  
Navajo Nation Council

**FROM:** Rhonda L. Tuni  
Rhonda L. Tuni  
Office of Legislative Counsel

**THRU:** Levon Henry  
Levon Henry, Attorney  
Office of Legislative Counsel

**DATE:** March 28, 2016

**SUBJECT:** AN ACTION RELATING TO RESOURCES AND DEVELOPMENT;  
CONFIRMING THE APPOINTMENT OF MR. LORENZO J. BEGAY  
TO SERVE ON THE NAVAJO AGRICULTURAL PRODUCTS  
INDUSTRY BOARD OF DIRECTORS FOR A TERM OF THREE  
YEARS

As requested, I have prepared the above-referenced proposed resolution and associated legislative summary sheet pursuant to your request for legislative drafting. Based on existing law and review of documents submitted, the resolution as drafted is legally sufficient. As with any action of government however, it can be subject to review by the courts in the event of proper challenge. Please ensure that his particular resolution request is precisely what you want. You are encouraged to review the proposed resolution to ensure that it is drafted to your satisfaction.

The Office of Legislative Counsel confirms the appropriate standing committee(s) based on the standing committees powers outlined in 2 N.N.C. §§301, 401, 501, 601 and 701. Nevertheless, "the Speaker of the Navajo Nation Council shall introduce [the proposed resolution] into the legislative process by assigning it to the respective oversight committee(s) of the Navajo Nation Council having authority over the matters for proper consideration." 2 N.N.C. §164(A)(5).

If the proposed resolution is unacceptable to you, please contact me at the Office of Legislative Counsel and advise me of the changes you would like made to the proposed resolution.



THE NAVAJO NATION  
LEGISLATIVE BRANCH  
INTERNET PUBLIC REVIEW PUBLICATION



LEGISLATION NO: \_0105-16\_\_

SPONSOR: Leonard H. Pete

**TITLE: An Action Relating To Resources And Development; Confirming The Appointment Of Mr. Lorenzo J. Begay To Serve On The Navajo Agricultural Products Industry Board Of Directors For A Term Of Three Years**

***Date posted:*** April 1, 2016 at 6:30 PM

Digital comments may be e-mailed [to comments@navajo-nsn.gov](mailto:comments@navajo-nsn.gov)

Written comments may be mailed to:

Executive Director  
Office of Legislative Services  
P.O. Box 3390  
Window Rock, AZ 86515  
(928) 871-7586

Comments may be made in the form of chapter resolutions, letters, position papers, etc. Please include your name, position title, address for written comments; a valid e-mail address is required. Anonymous comments will not be included in the Legislation packet.

**Please note:** This digital copy is being provided for the benefit of the Navajo Nation chapters and public use. Any political use is prohibited. All written comments received become the property of the Navajo Nation and will be forwarded to the assigned Navajo Nation Council standing committee(s) and/or the Navajo Nation Council for review. Any tampering with public records are punishable by Navajo Nation law pursuant to 17 N.N.C. §374 *et. seq.*

THE NAVAJO NATION  
LEGISLATIVE BRANCH  
INTERNET PUBLIC REVIEW SUMMARY

LEGISLATION NO.: 0105-16

SPONSOR: Honorable Leonard H. Pete

TITLE: An Action Relating To Resources And Development; Confirming The Appointment Of Mr. Lorenzo J. Begay To Serve On The Navajo Agricultural Products Industry Board Of Directors For A Term Of Three Years.

Posted: April 1, 2016 at 6:30PM

5 DAY Comment Period Ended: April 6, 2016

Digital Comments received:

Comments Supporting	<i>None</i>
Comments Opposing	<i>None</i>
Inclusive Comments	<i>None</i>

  
\_\_\_\_\_  
Policy Analyst  
Office of Legislative Services

4-7-16 8:30am  
Date/Time